

OBAYASHI CORPORATION

Summary of the Third Quarter (cumulative) Financial Results for FY2013 Ending March 2014

Disclaimer: This financial information, a digest of Obayashi Corporation's "Summary of the Third Quarter (cumulative) Financial Results for FY2013 ending March 2014" ("Kessan Tanshin") disclosed at the Tokyo Stock Exchange on February 12, 2014 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between Japanese "Kessan Tanshin" and this document, Japanese "Kessan Tanshin" will prevail. This document includes forward-looking statements based on the information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forward-looking statements contained herein. Obayashi Corporation (non-consolidated) is called the "Company" hereinafter.

(Rounded down to the nearest million yen)

1. Summary of the Third Quarter (cumulative) Results for FY2013 ending March 2014 (April 1, 2013 - December 31, 2013)

(1) Consolidated Business Results (cumulative)

(% shows the increase (decrease) from the results of the same quarter of the previous FY.)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%
3rd Quarter of FY2013	1,125,021	11.4	16,316	(23.3)	23,764	(10.3)	13,850	(7.9)
3rd Quarter of FY2012	1,009,500	17.1	21,270	82.2	26,492	110.6	15,038	156.9

(Note) Comprehensive income: [3Q/FY2013] 54,606 million yen (125.8%); [3Q/FY2012] 24,183 million yen (-%)

	Net Income per Share	Net Income per Share Adjusted for Latent Shares
	(Unit: yen)	(Unit: yen)
3rd Quarter of FY2013	19.29	—
3rd Quarter of FY2012	20.94	—

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	(Unit: million yen)	(Unit: million yen)	%
At December 31, 2013	1,866,076	463,248	23.0
At March 31, 2013	1,656,289	414,650	23.2

(For reference) Equity (net income less minority interests): [At December 31, 2013] 429,105 million yen, [At March 31, 2013] 384,730 million yen

2. Dividends

	Dividend per share (Unit: yen)				
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total
	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)
FY2012 ended Mar. 2013	—	4.00	—	4.00	8.00
FY2013 ending Mar. 2014	—	4.00	—	—	—
FY2013 ending Mar. 2014 (Forecast)	—	—	—	4.00	8.00

* The consolidated forecasts for the full year were not revised in this third quarter.

* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual result may vary from the forecasts.

3. Consolidated Forecast for FY2013 ending March 2014 (April 1, 2013 - March 31, 2014)

(% shows the increase (decrease) from the previous FY results)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Full Year	1,600,000	10.5	24,000	(31.7)	29,000	(35.1)	14,000	6.1	19.49

* The consolidated forecasts for the full year were not revised in this third quarter.

* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual result may vary from the forecasts.

* With regard to consolidated forecasts, refer to P3, P13 and P15.

Reference: Non-consolidated Forecast for FY2013 ending March 2014 (April 1, 2013 - March 31, 2014)

(% shows the increase (decrease) from the previous FY results)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Full year	1,193,000	9.9	2,000	(85.9)	8,000	(67.4)	4,500	(25.4)	6.27

* The non-consolidated forecasts for the full year were not revised in this third quarter.

* With regard to non-consolidated forecasts, refer to P3, P13 and P15.

* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.

Qualitative information on business performance and financial position for the third quarter of FY2013 ending March 2014

1. Overview of consolidated business performance

With regard to consolidated business performance of the Obayashi Group for the third quarter (from April 1, 2013 to December 31, 2013) of this fiscal year, net sales amounted to 1,125.0 billion yen, increased by 11.4% from the same quarter of the previous fiscal year primarily due to an increase in net sales of completed construction contracts of the Company and its subsidiaries.

On the earnings front, consequent to a decline in gross profit on completed construction contracts of the Company as a result of a decline in gross profit margin, operating income decreased by 23.3% to 16.3 billion yen from the same quarter of the previous fiscal year.

Ordinary income and net income decreased by 10.3% to 23.7 billion yen and by 7.9% to 13.8 billion yen respectively from the same quarter of the previous fiscal year mainly due to a decrease in operating income, despite an increase in foreign exchange gains in non-operating income as well as an increase in gain on sales of investment securities in extraordinary income.

2. Overview of consolidated financial position

Total assets at the end of the third quarter of this fiscal year increased by 209.7 billion yen (12.7%) to 1,866.0 billion yen compared with the balance at the end of the previous fiscal year mainly due to an increase in “notes receivable, accounts receivable from completed construction contracts and other” and an increase in “investment securities” following mark-to-market valuation of investment securities.

Total liabilities at the end of the third quarter of this fiscal year increased by 161.1 billion yen (13.0%) to 1,402.8 billion yen compared with the balance at the end of the previous fiscal year primarily due to an increase in “commercial papers”, and consolidated balance of interest-bearing debt at the end of the third quarter of this fiscal year increased by 131.6 billion yen (33.9%) to 519.8 billion yen compared with the balance at the end of the previous fiscal year.

Total net assets at the end of the third quarter of this fiscal year increased by 48.5 billion yen (11.7%) to 463.2 billion yen compared with the balance at the end of the previous fiscal year primarily due to an increase in “valuation difference on available-for-sale securities” following mark-to-market valuation of investment securities.

As a result, equity ratio at the end of the third quarter of this fiscal year was 23.0%, down 0.2 percentage points from the end of the previous fiscal year.

3. Forecasts for consolidated performance for FY2013 ending March 2014

Based on the review at the time of the release of this document, the consolidated and non-consolidated forecasts of the financial performance for the fiscal year ending March 2014 were not revised from the ones announced on November 12, 2013 when financial results for the second quarter were presented.

Consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2013	December 31, 2013
Assets		
Current assets		
Cash and deposits	99,717	107,711
Notes receivable, accounts receivable from completed construction contracts and other	531,196	625,951
Short-term investment securities	3,104	3,399
Real estate for sale	20,546	14,401
Costs on uncompleted construction contracts	47,970	76,532
Costs on real estate business	17,901	17,075
Inventories for PFI and other projects	66,507	57,886
Other inventories	5,148	6,141
Deferred tax assets	20,753	15,641
Accounts receivable-other	66,411	56,818
Other	13,993	29,147
Allowance for doubtful accounts	(312)	(263)
Total current assets	892,940	1,010,444
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	94,727	97,370
Machinery, vehicles, tools, furniture and fixtures, net	10,353	17,820
Land	269,832	299,383
Lease assets, net	351	314
Construction in progress	1,224	9,719
Total property, plant and equipment	376,489	424,608
Intangible assets	5,407	5,467
Investments and other assets		
Investment securities	317,386	366,259
Long-term loans receivable	4,335	5,304
Deferred tax assets	3,881	1,847
Other	60,375	56,646
Allowance for doubtful accounts	(4,539)	(4,525)
Total investments and other assets	381,439	425,533
Total noncurrent assets	763,336	855,609
Deferred assets	13	22
Total assets	1,656,289	1,866,076

(Unit : million yen)

	March 31, 2013	December 31, 2013
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	531,300	517,811
Short-term loans payable	126,622	160,094
Current portion of PFI and other project finance loans	6,778	9,115
Commercial papers	5,000	126,000
Current portion of bonds	10,000	—
Lease obligations	127	96
Income taxes payable	3,682	1,749
Deferred tax liabilities	592	634
Advances received on uncompleted construction contracts	61,579	95,921
Deposits received	60,756	65,400
Provision for warranties for completed construction	2,845	3,108
Provision for loss on construction contracts	6,175	4,708
Other	68,816	57,130
Total current liabilities	884,277	1,041,771
Noncurrent liabilities		
Bonds payable	60,000	80,000
Long-term loans payable	104,701	74,849
PFI and other project finance loans	75,066	69,746
Lease obligations	161	160
Deferred tax liabilities	4,478	20,880
Deferred tax liabilities for land revaluation	28,687	28,572
Provision for retirement benefits	62,093	63,297
Provision for loss on real estate business and other	993	993
Provision for environmental measures	1,032	1,032
Other	20,147	21,522
Total noncurrent liabilities	357,362	361,055
Total liabilities	1,241,639	1,402,827
Net assets		
Shareholders' equity		
Capital stock	57,752	57,752
Capital surplus	41,750	41,750
Retained earnings	161,666	169,950
Treasury stock	(1,547)	(1,571)
Total shareholders' equity	259,622	267,882
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	106,707	141,251
Deferred gains or losses on hedges	(108)	(74)
Revaluation reserve for land	21,382	21,203
Foreign currency translation adjustment	(2,873)	(1,157)
Total accumulated other comprehensive income	125,107	161,223
Minority interests	29,919	34,143
Total net assets	414,650	463,248
Total liabilities and net assets	1,656,289	1,866,076

Consolidated quarterly statements of income

(Unit : million yen)

	3Q / FY2012 From April 1, 2012 to December 31, 2012	3Q / FY2013 From April 1, 2013 to December 31, 2013
Net sales		
Net sales of completed construction contracts	939,644	1,058,071
Net sales of real estate business and other	69,856	66,949
Total net sales	1,009,500	1,125,021
Cost of sales		
Cost of sales of completed construction contracts	874,970	999,603
Cost of sales on real estate business and other	54,546	49,984
Total cost of sales	929,517	1,049,588
Gross profit		
Gross profit on completed construction contracts	64,673	58,468
Gross profit on real estate business and other	15,309	16,965
Total gross profit	79,983	75,433
Selling, general and administrative expenses	58,712	59,116
Operating income	21,270	16,316
Non-operating income		
Interest income	1,852	1,900
Dividends income	4,257	5,144
Foreign exchange gains	1,612	3,920
Other	626	479
Total non-operating income	8,349	11,445
Non-operating expenses		
Interest expenses	2,652	2,384
Other	475	1,613
Total non-operating expenses	3,127	3,997
Ordinary income	26,492	23,764
Extraordinary income		
Gain on sales of investment securities	1,954	3,664
Other	381	470
Total extraordinary income	2,335	4,134
Extraordinary loss		
Impairment loss	—	1,246
Other	2,105	799
Total extraordinary losses	2,105	2,046
Income before income taxes and minority interests	26,722	25,853
Income taxes-current	3,446	4,421
Income taxes-deferred	5,817	4,381
Total income taxes	9,264	8,803
Income before minority interests	17,458	17,050
Minority interests in income	2,419	3,199
Net income	15,038	13,850

Consolidated quarterly statements of comprehensive income

(Unit : million yen)

	3Q / FY2012 From April 1, 2012 to December 31, 2012	3Q / FY2013 From April 1, 2013 to December 31, 2013
Income before minority interests	17,458	17,050
Other comprehensive income		
Valuation difference on available-for-sale securities	5,660	34,580
Deferred gains or losses on hedges	19	75
Foreign currency translation adjustment	1,044	2,813
Share of other comprehensive income of associates accounted for using equity method	(0)	87
Total other comprehensive income	<u>6,725</u>	<u>37,556</u>
Comprehensive income	<u>24,183</u>	<u>54,606</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	21,547	50,144
Comprehensive income attributable to minority interests	2,636	4,461

Segment Information

1. Reporting segment information (net sales and income (loss))

3Q(cumulative) /FY2012 (April 1, 2012 - December 31, 2012)

(Unit: million yen)

	Reporting Segment						Others (Note 1)	Total
	Domestic building construction	Overseas building construction	Domestic civil engineering	Overseas civil engineering	Real estate development	Subtotal		
Net sales								
Sales to third parties	593,017	129,589	190,706	26,330	40,151	979,795	29,704	1,009,500
Intersegment sales and transfers	31,542	16	9,664	—	1,443	42,666	6,284	48,950
Segment sales	624,560	129,605	200,370	26,330	41,594	1,022,461	35,988	1,058,450
Operating Income (loss)								
Operating Income (loss) from sales to third parties	7,415	3,451	3,765	(1,575)	7,383	20,441	829	21,270
Intersegment operating income or transfer	(354)	—	(252)	(1)	(0)	(608)	(140)	(748)
Segment income (loss)	7,061	3,451	3,513	(1,576)	7,382	19,832	688	20,521

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."

This includes PFI (Private Finance Initiative), finance, operation of golf courses, and other businesses.

Note 2: "Operating income (loss) from sales to third parties" was computed by subtracting "Intersegment operating income and transfers" from "Segment income (loss)."

The total "Operating income (loss) from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.

2. Reporting segment information (net sales and income (loss))

3Q(cumulative) /FY2013 (April 1, 2013 - December 31, 2013)

(Unit: million yen)

	Reporting Segment						Others (Note 1)	Total
	Domestic building construction	Overseas building construction	Domestic civil engineering	Overseas civil engineering	Real estate development	Subtotal		
Net sales								
Sales to third parties	616,054	166,499	231,685	43,832	37,517	1,095,589	29,432	1,125,021
Intersegment sales and transfers	35,442	19	17,583	—	1,368	54,415	5,596	60,012
Segment sales	651,497	166,519	249,269	43,832	38,886	1,150,004	35,029	1,185,034
Operating Income (loss)								
Operating Income (loss) from sales to third parties	(2,686)	4,108	4,962	(353)	9,155	15,186	1,129	16,316
Intersegment operating income or transfer	(372)	—	68	(0)	(0)	(306)	(133)	(439)
Segment income (loss)	(3,058)	4,108	5,030	(354)	9,154	14,880	996	15,877

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."

This includes PFI (Private Finance Initiative), finance, operation of golf courses, and other businesses.

Note 2: "Operating income (loss) from sales to third parties" was computed by subtracting "Intersegment operating income and transfers" from "Segment income (loss)."

The total "Operating income (loss) from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.

(For reference) Non-consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2013	December 31, 2013
Assets		
Current assets		
Cash and deposits	43,337	43,068
Notes receivable-trade	5,857	24,095
Accounts receivable from completed construction contracts	409,469	494,924
Accounts receivable-real estate business and other	3,022	1,174
Short-term investment securities	6	6
Real estate for sale	16,388	12,208
Costs on uncompleted construction contracts	44,083	70,532
Costs on real estate business and other	2,646	3,774
Raw materials and supplies	1,317	1,632
Deferred tax assets	18,047	13,971
Accounts receivable-other	64,678	54,458
Other	20,852	32,784
Allowance for doubtful accounts	(147)	(174)
Total current assets	629,562	752,458
Noncurrent assets		
Property, plant and equipment		
Land	166,964	178,285
Other, net	42,496	43,922
Total property, plant and equipment	209,460	222,207
Intangible assets	3,107	3,004
Investments and other assets		
Investment securities	305,836	355,256
Other	119,447	136,093
Allowance for doubtful accounts	(4,284)	(4,289)
Total investments and other assets	421,000	487,060
Total noncurrent assets	633,568	712,272
Total assets	1,263,130	1,464,731

(Unit : million yen)

	March 31, 2013	December 31, 2013
Liabilities		
Current liabilities		
Notes payable-trade	27,130	31,346
Accounts payable for construction contracts	414,457	396,651
Accounts payable-real estate and other	1,059	517
Short-term loans payable	81,905	112,813
Commercial papers	5,000	126,000
Current portion of bonds	10,000	—
Income taxes payable	1,176	—
Advances received on uncompleted construction contracts	53,197	85,116
Deposit received-real estate and other	2,782	2,366
Deposits received	56,340	59,788
Provision for warranties for completed construction	2,627	2,780
Provision for loss on construction contracts	5,640	4,516
Other	47,131	43,808
Total current liabilities	708,448	865,704
Noncurrent liabilities		
Bonds payable	60,000	80,000
Long-term loans payable	61,139	34,004
Deferred tax liabilities	3,871	21,857
Deferred tax liabilities for land revaluation	23,536	23,425
Provision for retirement benefits	54,934	56,163
Provision for loss on real estate business and other	4,289	4,251
Provision for environmental measures	958	958
Other	5,926	5,082
Total noncurrent liabilities	214,657	225,744
Total liabilities	923,106	1,091,448
Net assets		
Shareholders' equity		
Capital stock	57,752	57,752
Capital surplus		
Legal capital surplus	41,694	41,694
Total capital surpluses	41,694	41,694
Retained earnings		
Legal retained earnings	14,438	14,438
Other retained earnings		
Reserve for advanced depreciation of noncurrent assets	2,545	2,391
General reserve	70,000	70,000
Retained earnings brought forward	32,124	31,132
Total retained earnings	119,108	117,962
Treasury stock	(1,547)	(1,571)
Total shareholders' equity	217,007	215,838
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	106,665	141,170
Deferred gains or losses on hedges	65	162
Revaluation reserve for land	16,284	16,111
Total valuation and translation adjustments	123,016	157,444
Total net assets	340,024	373,282
Total liabilities and net assets	1,263,130	1,464,731

Note: These non-consolidated quarterly balance sheets were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

(For reference) Non-consolidated quarterly statements of income

(Unit : million yen)

	3Q / FY2012 From April 1, 2012 to December 31, 2012	3Q / FY2013 From April 1, 2013 to December 31, 2013
Net sales		
Net sales of completed construction contracts	744,460	831,902
Net sales of real estate business and other	12,145	16,214
Total net sales	756,606	848,117
Cost of sales		
Cost of sales of completed construction contracts	697,987	796,719
Cost of sales on real estate business and other	8,691	12,033
Total cost of sales	706,679	808,753
Gross profit		
Gross profit on completed construction contracts	46,473	35,183
Gross profit on real estate business and other	3,453	4,180
Total gross profit	49,927	39,364
Selling, general and administrative expenses	43,848	43,282
Operating income (loss)	6,078	(3,918)
Non-operating income		
Interest income	1,757	1,902
Dividends income	4,736	5,746
Foreign exchange gains	1,588	3,693
Other	260	192
Total non-operating income	8,342	11,534
Non-operating expenses		
Interest expenses	1,797	1,627
Other	820	1,846
Total non-operating expenses	2,617	3,473
Ordinary income (loss)	11,803	4,142
Extraordinary income		
Gain on sales of investment securities	1,936	3,632
Other	89	42
Total extraordinary income	2,026	3,674
Extraordinary loss		
Impairment loss	—	1,241
Other	1,278	448
Total extraordinary losses	1,278	1,690
Income (loss) before income taxes	12,550	6,126
Income taxes-current	(295)	(1,200)
Income taxes-deferred	4,457	2,900
Total income taxes	4,162	1,699
Net income	8,388	4,426
(For reference) Net income per share (yen)	11.68	6.16

Note: These non-consolidated quarterly statements of income were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although the statements are not subject to the disclosure legally required by the related authorities.

Quick review of consolidated and non-consolidated results for 3Q (cumulative) of FY2013

(in comparison with 3Q results of FY2012)

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-3Q/FY2012 April 1, 2012 - December 31, 2012	Result-3Q/FY2013 April 1, 2013 - December 31, 2013	Variance	Variance rate (%)	Result-3Q/FY2012 April 1, 2012 - December 31, 2012	Result-3Q/FY2013 April 1, 2013 - December 31, 2013	Variance	Variance rate (%)				
Net sales of completed construction contracts	%	9,396	%	10,580		7,444	%	8,319		874	11.7	
Building Construction		—		—		5,942		6,343		401	6.7	
Civil Engineering		—		—		1,501		1,975		473	31.5	
Gross profit on completed construction contracts	6.9	646	5.5	584		464	4.2	351		-112	-24.3	
Building Construction		—		—		5.7	339	3.7		231	-108	-31.8
Civil Engineering		—		—		8.3	124	6.1		120	-4	-3.9
Net sales of real estate business and other		698		669		121		162		40	33.5	
Gross profit on real estate business and other	21.9	153	25.3	169		28.4	34	25.8		41	7	21.1
Net sales		10,095		11,250		7,566		8,481		915	12.1	
Gross profit	7.9	799	6.7	754		6.6	499	4.6		393	-105	-21.2
Selling, general and administrative expenses	5.8	587	5.2	591		5.8	438	5.1		432	-5	-1.3
(Personnel expenses)		(334)		(338)			(249)			(244)	(-4)	
(Others)		(253)		(253)			(189)			(188)	(-1)	
Operating Income	2.1	212	1.5	163		0.8	60	-0.5		-39	-99	—
Non-operating income		83		114			83			115	31	38.3
Non-operating expenses		31		39			26			34	8	32.7
(interests received/paid and dividend income - net)		(34)		(45)			(46)			(59)	(12)	
Ordinary income	2.6	264	2.1	237		1.6	118	0.5		41	-76	-64.9
Extraordinary income		23		41			20			36	16	81.4
Extraordinary loss		21		20			12			16	4	32.2
Income before income taxes and minority interests	2.6	267	2.3	258		1.7	125	0.7		61	-64	-51.2
Total income taxes		92		88			41			16	-24	-59.2
Income before minority interests		174		170			—			—	—	—
Minority interests in income (deduction)		24		31			—			—	—	—
Net income	1.5	150	1.2	138		1.1	83	0.5		44	-39	-47.2

Orders received

(Unit: 100 million yen)

	Consolidated				Non-consolidated			
	Result-3Q/FY2012 April 1, 2012 - December 31, 2012	Result-3Q/FY2013 April 1, 2013 - December 31, 2013	Variance	Variance rate (%)	Result-3Q/FY2012 April 1, 2012 - December 31, 2012	Result-3Q/FY2013 April 1, 2013 - December 31, 2013	Variance	Variance rate (%)
Building Construction	6,757	9,416	2,658	39.3	5,653	7,116	1,463	25.9
(Domestic)	(5,699)	(6,628)	(928)	(16.3)	(5,449)	(6,379)	(930)	(17.1)
(Overseas)	(1,058)	(2,788)	(1,730)	(163.5)	(204)	(737)	(532)	(260.6)
Civil Engineering	2,039	2,540	501	24.6	1,305	1,829	523	40.1
(Domestic)	(1,657)	(2,314)	(657)	(39.6)	(1,147)	(1,681)	(534)	(46.6)
(Overseas)	(382)	(226)	(-155)	(-40.8)	(158)	(148)	(-10)	(-6.6)
Construction Total	8,797	11,957	3,160	35.9	6,959	8,946	1,987	28.6
(Domestic)	(7,356)	(8,942)	(1,585)	(21.6)	(6,596)	(8,061)	(1,464)	(22.2)
(Overseas)	(1,440)	(3,015)	(1,574)	(109.3)	(362)	(885)	(522)	(143.9)
Real Estate and other	403	449	45	11.3	127	117	-10	-7.9
Total orders received	9,201	12,406	3,205	34.8	7,087	9,064	1,976	27.9

Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated				Non-consolidated			
	March 31, 2013	December 31, 2013	Variance	Variance rate (%)	March 31, 2013	December 31, 2013	Variance	Variance rate (%)
Interest-bearing debt (except PFI related)	3,063	4,409	1,346	43.9	2,180	3,528	1,347	61.8
PFI and other project finance loans	818	788	-29	-3.6	—	—	—	—
Interest-bearing debt total	3,881	5,198	1,316	33.9	2,180	3,528	1,347	61.8

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

Quick overview of consolidated and non-consolidated forecasts for FY2013 (Full year)

(in comparison with FY2012 results)

(Unit: 100 million yen)

	Consolidated						Non-consolidated					
	Result-FY2012 April 1, 2012 - March 31, 2013		Forecast-FY2013 April 1, 2013 - March 31, 2014		Variance	Variance rate (%)	Result-FY2012 April 1, 2012 - March 31, 2013		Forecast-FY2013 April 1, 2013 - March 31, 2014		Variance	Variance rate (%)
	%		%				%		%			
Net sales of completed construction contracts		13,431		15,100	1,668	12.4		10,503		11,700	1,196	11.4
Building Construction		—		—	—	—		8,254		9,200	945	11.5
Civil Engineering		—		—	—	—		2,249		2,500	250	11.2
Gross profit on completed construction contracts	7.0	940	5.6	840	-100	-10.7	6.3	661	4.7	550	-111	-16.9
Building Construction		—		—	—	—	5.7	466	4.2	390	-76	-16.4
Civil Engineering		—		—	—	—	8.7	195	6.4	160	-35	-18.0
Net sales of real estate business and other		1,051		900	-151	-14.4		347		230	-117	-33.8
Gross profit on real estate business and other	19.6	206	22.8	205	-1	-0.6	18.8	65	21.7	50	-15	-23.5
Net sales		14,483		16,000	1,516	10.5		10,851		11,930	1,078	9.9
Gross profit	7.9	1,146	6.5	1,045	-101	-8.9	6.7	727	5.0	600	-127	-17.5
Selling, general and administrative expenses	5.5	795	5.0	805	9	1.2	5.4	585	4.8	580	-5	-0.9
(Personnel expenses)		(459)		(455)	(-4)			(338)		(325)	(-13)	
(Others)		(335)		(350)	(14)			(246)		(255)	(8)	
Operating Income	2.4	351	1.5	240	-111	-31.7	1.3	142	0.2	20	-122	-85.9
Non-operating income		136		103	-33	-24.7		138		105	-33	-24.4
Non-operating expenses		41		53	11	28.1		35		45	9	27.6
(interests received/paid and dividend income - net)		(44)		(50)	(-5)			(67)		(70)	(-2)	
Ordinary income	3.1	446	1.8	290	-156	-35.1	2.3	245	0.7	80	-165	-67.4
Extraordinary income		49		※ 45	-4	-9.5		47		※ 40	-7	-15.1
Extraordinary loss		84		※ 45	-39	-46.8		62		※ 40	-22	-35.6
Income before income taxes and minority interests	2.8	412	1.8	290	-122	-29.6	2.1	230	0.7	80	-150	-65.3
Total income taxes		241		110	-131	-54.4		170		35	-135	-79.4
Income before minority interests		170		180	9	5.5		—		—	—	—
Minority interests in income (deduction)		38		40	1	3.5		—		—	—	—
Net income	0.9	131	0.9	140	8	6.1	0.6	60	0.4	45	-15	-25.4

Note: Forecasts at the end of FY2013 (except numbers with "※") were not revised from the ones announced on November 12, 2013.

The forecasts attached with "※" announced on November 12, 2013 were as follows: (Consolidated) Extraordinary income: 2.5 billion yen, extraordinary loss: 2.5 billion yen (Non-Consolidated) Extraordinary income: 2.0 billion yen, extraordinary loss: 2.0 billion yen.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forecasts.

Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2012 April 1, 2012 - March 31, 2013		Forecast-FY2013 April 1, 2013 - March 31, 2014		Variance	Variance rate (%)	Result-FY2012 April 1, 2012 - March 31, 2013		Forecast-FY2013 April 1, 2013 - March 31, 2014		Variance	Variance rate (%)
Building Construction		10,379		11,600	1,220	11.8		8,532		9,100	567	6.7
(Domestic)		(8,621)		(8,600)	(-21)	(-0.2)		(8,243)		(8,300)	(56)	(0.7)
(Overseas)		(1,758)		(3,000)	(1,241)	(70.6)		(288)		(800)	(511)	(177.0)
Civil Engineering		3,346		3,400	53	1.6		2,484		2,400	-84	-3.4
(Domestic)		(2,605)		(2,800)	(194)	(7.5)		(1,977)		(2,000)	(22)	(1.1)
(Overseas)		(741)		(600)	(-141)	(-19.1)		(506)		(400)	(-106)	(-21.1)
Construction Total		13,726		15,000	1,273	9.3		11,016		11,500	483	4.4
(Domestic)		(11,226)		(11,400)	(173)	(1.5)		(10,220)		(10,300)	(79)	(0.8)
(Overseas)		(2,500)		(3,600)	(1,099)	(44.0)		(795)		(1,200)	(404)	(50.8)
Real Estate and other		769		800	30	4.0		359		200	-159	-44.4
Total orders received		14,495		15,800	1,304	9.0		11,376		11,700	323	2.8

Note: Forecasts at the end of FY2013 were not revised from the ones announced on November 12, 2013.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

The unit used is 100 million yen or Japanese "oku-en".

Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated				Non-consolidated			
	March 31, 2013	Forecast-FY2013 March 31, 2014	Variance	Variance rate (%)	March 31, 2013	Forecast-FY2013 March 31, 2014	Variance	Variance rate (%)
Interest-bearing debt (except PFI related)	3,063	3,400	336	11.0	2,180	2,600	419	19.2
PFI and other project finance loans	818	900	81	10.0	—	—	—	—
Interest-bearing debt total	3,881	4,300	418	10.8	2,180	2,600	419	19.2

Note: Forecasts at the end of FY2013 were not revised from the ones announced on November 12, 2013.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

The unit used is 100 million yen or Japanese "oku-en".

Results and forecasts for net sales, operating income and gross profit for FY2013

(For reference purpose only)

1. Consolidated results of net sales and operating income for 3Q (cumulative) of FY2013

(in comparison with 3Q results of FY2012)

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	3Q / FY2012 Result April 1, 2012 - December 31, 2012	3Q / FY2013 Result April 1, 2013 - December 31, 2013	Variance	Variance rate (%)	3Q / FY2012 Result April 1, 2012 - December 31, 2012	3Q / FY2013 Result April 1, 2013 - December 31, 2013	Variance	Variance rate (%)		
	(A)	(B)	(B) - (A)		% Gross Margin (C)	% Gross Margin (D)	(D) - (C)			
Building Construction										
Domestic	593,017	616,054	23,036	3.9	1.3	7,415	(0.4)	(2,686)	(10,102)	—
Overseas	129,589	166,499	36,909	28.5	2.7	3,451	2.5	4,108	656	19.0
Sub-total	722,607	782,553	59,946	8.3	1.5	10,867	0.2	1,422	(9,445)	(86.9)
Civil Engineering										
Domestic	190,706	231,685	40,979	21.5	2.0	3,765	2.1	4,962	1,197	31.8
Overseas	26,330	43,832	17,502	66.5	(6.0)	(1,575)	(0.8)	(353)	1,221	—
Sub-total	217,037	275,518	58,481	26.9	1.0	2,189	1.7	4,609	2,419	110.5
Construction Total										
Domestic	783,724	847,740	64,015	8.2	1.4	11,181	0.3	2,276	(8,904)	(79.6)
Overseas	155,919	210,331	54,412	34.9	1.2	1,876	1.8	3,754	1,878	100.1
Sub-total	939,644	1,058,071	118,427	12.6	1.4	13,057	0.6	6,031	(7,025)	(53.8)
Real Estate Business and Other										
Real Estate Business	40,151	37,517	(2,634)	(6.6)	18.4	7,383	24.4	9,155	1,771	24.0
Other	29,704	29,432	(271)	(0.9)	2.8	829	3.8	1,129	300	36.3
Sub-total	69,856	66,949	(2,906)	(4.2)	11.8	8,213	15.4	10,285	2,072	25.2
Total	1,009,500	1,125,021	115,521	11.4	2.1	21,270	1.5	16,316	(4,953)	(23.3)

Note: Above are the results related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.

2. Non-consolidated results of net sales and gross profit for 3Q (cumulative) of FY2013

(in comparison with 3Q results of FY2012)

(Unit: million yen)

	Net Sales				Gross profit					
	3Q / FY2012 Result April 1, 2012 - December 31, 2012	3Q / FY2013 Result April 1, 2013 - December 31, 2013	Variance	Variance rate (%)	3Q / FY2012 Result April 1, 2012 - December 31, 2012	3Q / FY2013 Result April 1, 2013 - December 31, 2013	Variance	Variance rate (%)		
	(A)	(B)	(B) - (A)		% Gross Margin (C)	% Gross Margin (D)	(D) - (C)			
Building Construction										
Domestic	572,487	599,964	27,476	4.8	5.7	32,581	3.7	22,019	(10,561)	(32.4)
Overseas	21,800	34,434	12,634	58.0	6.4	1,404	3.4	1,158	(246)	(17.5)
Sub-total	594,288	634,399	40,111	6.7	5.7	33,986	3.7	23,177	(10,808)	(31.8)
Civil Engineering										
Domestic	139,880	178,015	38,134	27.3	8.6	11,983	6.6	11,685	(297)	(2.5)
Overseas	10,291	19,487	9,195	89.3	4.9	504	1.6	319	(184)	(36.6)
Sub-total	150,172	197,503	47,330	31.5	8.3	12,487	6.1	12,005	(482)	(3.9)
Construction Total										
Domestic	712,368	777,980	65,611	9.2	6.3	44,564	4.3	33,705	(10,859)	(24.4)
Overseas	32,092	53,921	21,829	68.0	5.9	1,908	2.7	1,477	(431)	(22.6)
Sub-total	744,460	831,902	87,441	11.7	6.2	46,473	4.2	35,183	(11,290)	(24.3)
Real Estate Business and Other										
Real Estate Business and Other	12,145	16,214	4,069	33.5	28.4	3,453	25.8	4,180	727	21.1
Total	756,606	848,117	91,511	12.1	6.6	49,927	4.6	39,364	(10,562)	(21.2)

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

3. Consolidated forecasts for net sales and operating income for FY2013

(in comparison with FY2012 results)

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	FY2012 Full Year	FY2013 Full Year	Variance	Variance rate (%)	FY2012 Full Year	FY2013 Full Year	Variance	Variance rate (%)		
	Result April 1, 2012 March 31, 2013 (A)	Forecast April 1, 2013 March 31, 2014 (B)			Result April 1, 2012 March 31, 2013 (C)	Forecast April 1, 2013 March 31, 2014 (D)				
Building Construction					% Gross Margin		% Gross Margin			
Domestic	822,936	919,000	96,063	11.7	1.3	11,067	0.4	3,500	(7,567)	(68.4)
Overseas	196,110	236,000	39,889	20.3	3.3	6,429	1.7	4,000	(2,429)	(37.8)
Sub-total	1,019,046	1,155,000	135,953	13.3	1.7	17,496	0.6	7,500	(9,996)	(57.1)
Civil Engineering										
Domestic	283,591	303,000	19,408	6.8	3.0	8,411	2.6	8,000	(411)	(4.9)
Overseas	40,544	52,000	11,455	28.3	(4.3)	(1,742)	(4.8)	(2,500)	(757)	—
Sub-total	324,136	355,000	30,863	9.5	2.1	6,669	1.5	5,500	(1,169)	(17.5)
Construction Total										
Domestic	1,106,528	1,222,000	115,471	10.4	1.8	19,478	0.9	11,500	(7,978)	(41.0)
Overseas	236,654	288,000	51,345	21.7	2.0	4,687	0.5	1,500	(3,187)	(68.0)
Sub-total	1,343,183	1,510,000	166,816	12.4	1.8	24,165	0.9	13,000	(11,165)	(46.2)
Real Estate Business and Other										
Real Estate Business	66,687	—	—	—	15.2	10,150	—	—	—	—
Other	38,435	—	—	—	2.2	837	—	—	—	—
Sub-total	105,122	90,000	(15,122)	(14.4)	10.5	10,987	12.2	11,000	12	0.1
Total	1,448,305	1,600,000	151,694	10.5	2.4	35,153	1.5	24,000	(11,153)	(31.7)

Note: Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.

Forecasts at the end of FY2013 were not revised from the ones announced on November 12, 2013.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

4. Non-consolidated forecasts for net sales and gross profit for FY2013

(in comparison with FY2012 results)

(Unit: million yen)

	Net Sales				Gross profit					
	FY2012 Full Year	FY2013 Full Year	Variance	Variance rate (%)	FY2012 Full Year	FY2013 Full Year	Variance	Variance rate (%)		
	Result April 1, 2012 March 31, 2013 (A)	Forecast April 1, 2013 March 31, 2014 (B)			Result April 1, 2012 March 31, 2013 (C)	Forecast April 1, 2013 March 31, 2014 (D)				
Building Construction					% Gross Margin		% Gross Margin			
Domestic	794,345	880,000	85,654	10.8	5.6	44,561	4.2	37,000	(7,561)	(17.0)
Overseas	31,093	40,000	8,906	28.6	6.8	2,099	5.0	2,000	(99)	(4.8)
Sub-total	825,439	920,000	94,560	11.5	5.7	46,661	4.2	39,000	(7,661)	(16.4)
Civil Engineering										
Domestic	207,859	230,000	22,140	10.7	8.9	18,546	7.6	17,500	(1,046)	(5.6)
Overseas	17,056	20,000	2,943	17.3	5.7	969	(7.5)	(1,500)	(2,469)	—
Sub-total	224,916	250,000	25,083	11.2	8.7	19,516	6.4	16,000	(3,516)	(18.0)
Construction Total										
Domestic	1,002,205	1,110,000	107,794	10.8	6.3	63,108	4.9	54,500	(8,608)	(13.6)
Overseas	48,150	60,000	11,849	24.6	6.4	3,069	0.8	500	(2,569)	(83.7)
Sub-total	1,050,356	1,170,000	119,643	11.4	6.3	66,177	4.7	55,000	(11,177)	(16.9)
Real Estate Business and Other										
Real Estate Business	34,768	23,000	(11,768)	(33.8)	18.8	6,532	21.7	5,000	(1,532)	(23.5)
Sub-total	34,768	23,000	(11,768)	(33.8)	6.7	72,709	5.0	60,000	(12,709)	(17.5)
Total	1,085,125	1,193,000	107,874	9.9						

Note: Forecasts at the end of FY2013 were not revised from the ones announced on November 12, 2013.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

Non-consolidated orders received, net sales and carried-forward

(For reference purpose only)

1. Breakdown of non-consolidated orders received

(Unit: million yen)

	3Q/FY2012 April 1, 2012 - December 31, 2012		3Q/FY2013 April 1, 2013 - December 31, 2013		Variance		Previous FY Results April 1, 2012 - March 31, 2013	
		%		%		% variance		%
Building Construction								
Domestic Public	72,997	10.3	56,197	6.2	(16,799)	(23.0)	88,906	7.8
Domestic Private	471,907	66.6	581,769	64.2	109,861	23.3	735,432	64.7
Domestic total	544,905	76.9	637,967	70.4	93,062	17.1	824,339	72.5
Overseas total	20,435	2.9	73,701	8.1	53,265	260.6	28,877	2.5
Sub-total	565,341	79.8	711,668	78.5	146,327	25.9	853,216	75.0
Civil Engineering								
Domestic Public	65,221	9.2	107,022	11.8	41,801	64.1	113,052	9.9
Domestic Private	49,517	7.0	61,141	6.7	11,623	23.5	84,705	7.4
Domestic total	114,739	16.2	168,163	18.5	53,424	46.6	197,758	17.3
Overseas total	15,859	2.2	14,812	1.7	(1,047)	(6.6)	50,690	4.5
Sub-total	130,599	18.4	182,976	20.2	52,376	40.1	248,449	21.8
Construction Total								
Domestic Public	138,218	19.5	163,220	18.0	25,001	18.1	201,959	17.7
Domestic Private	521,425	73.6	642,910	70.9	121,485	23.3	820,138	72.1
Domestic total	659,644	93.1	806,131	88.9	146,486	22.2	1,022,097	89.8
Overseas total	36,295	5.1	88,513	9.8	52,217	143.9	79,568	7.0
Sub-total	695,940	98.2	894,644	98.7	198,704	28.6	1,101,665	96.8
Real Estate Business and Other	12,781	1.8	11,772	1.3	(1,009)	(7.9)	35,960	3.2
Total	708,722	100	906,416	100	197,694	27.9	1,137,626	100

2. Breakdown of non-consolidated net sales

(Unit: million yen)

	3Q/FY2012 April 1, 2012 - December 31, 2012		3Q/FY2013 April 1, 2013 - December 31, 2013		Variance		Previous FY Results April 1, 2012 - March 31, 2013	
		%		%		% variance		%
Building Construction								
Domestic Public	29,837	3.9	48,049	5.6	18,211	61.0	47,483	4.4
Domestic Private	542,650	71.7	551,915	65.1	9,265	1.7	746,862	68.8
Domestic total	572,487	75.6	599,964	70.7	27,476	4.8	794,345	73.2
Overseas total	21,800	2.9	34,434	4.1	12,634	58.0	31,093	2.9
Sub-total	594,288	78.5	634,399	74.8	40,111	6.7	825,439	76.1
Civil Engineering								
Domestic Public	88,344	11.7	111,916	13.2	23,572	26.7	125,906	11.6
Domestic Private	51,536	6.8	66,099	7.8	14,562	28.3	81,953	7.6
Domestic total	139,880	18.5	178,015	21.0	38,134	27.3	207,859	19.2
Overseas total	10,291	1.4	19,487	2.3	9,195	89.3	17,056	1.5
Sub-total	150,172	19.9	197,503	23.3	47,330	31.5	224,916	20.7
Construction Total								
Domestic Public	118,182	15.6	159,965	18.8	41,783	35.4	173,389	16.0
Domestic Private	594,186	78.5	618,014	72.9	23,828	4.0	828,815	76.4
Domestic total	712,368	94.1	777,980	91.7	65,611	9.2	1,002,205	92.4
Overseas total	32,092	4.3	53,921	6.4	21,829	68.0	48,150	4.4
Sub-total	744,460	98.4	831,902	98.1	87,441	11.7	1,050,356	96.8
Real Estate Business and Other	12,145	1.6	16,214	1.9	4,069	33.5	34,768	3.2
Total	756,606	100	848,117	100	91,511	12.1	1,085,125	100

3. Breakdown of non-consolidated amounts carried-forward

(Unit: million yen)

	At December 31, 2012		At December 31, 2013		Variance		At the end of Previous FY (March 31, 2013)	
		%		%		% variance		%
Building Construction								
Domestic Public	111,708	8.3	118,119	7.9	6,411	5.7	109,971	7.6
Domestic Private	839,420	62.5	928,587	61.8	89,167	10.6	898,733	62.2
Domestic total	951,128	70.8	1,046,707	69.7	95,578	10.0	1,008,704	69.8
Overseas total	63,847	4.7	102,262	6.8	38,414	60.2	62,995	4.4
Sub-total	1,014,976	75.5	1,148,969	76.5	133,993	13.2	1,071,700	74.2
Civil Engineering								
Domestic Public	176,498	13.1	181,874	12.1	5,375	3.0	186,768	12.9
Domestic Private	95,713	7.1	95,525	6.3	(187)	(0.2)	100,483	7.0
Domestic total	272,212	20.2	277,400	18.4	5,188	1.9	287,252	19.9
Overseas total	52,872	4.0	76,262	5.1	23,390	44.2	80,937	5.6
Sub-total	325,084	24.2	353,663	23.5	28,578	8.8	368,190	25.5
Construction Total								
Domestic Public	288,207	21.4	299,994	20.0	11,787	4.1	296,740	20.5
Domestic Private	935,133	69.6	1,024,113	68.1	88,979	9.5	999,217	69.2
Domestic total	1,223,340	91.0	1,324,107	88.1	100,766	8.2	1,295,957	89.7
Overseas total	116,720	8.7	178,525	11.9	61,805	53.0	143,933	10.0
Sub-total	1,340,061	99.7	1,502,633	100.0	162,571	12.1	1,439,891	99.7
Real Estate Business and Other	4,112	0.3	226	0.0	(3,886)	(94.5)	4,668	0.3
Total	1,344,173	100	1,502,859	100	158,685	11.8	1,444,559	100

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.