

# OBAYASHI CORPORATION

## Summary of the First Quarter Financial Results for FY2014 Ending March 2015

Disclaimer: This financial information, a digest of Obayashi Corporation's "Summary of the First Quarter Financial Results for FY2014 ending March 2015" ("Kessan Tanshin") disclosed at the Tokyo Stock Exchange on August 5, 2014 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between Japanese "Kessan Tanshin" and this document, Japanese "Kessan Tanshin" will prevail. This document includes forward-looking statements based on the information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forward-looking statements contained herein. Obayashi Corporation (non-consolidated) is called the "Company" hereinafter.

(Rounded down to the nearest million yen)

### 1. Summary of the First Quarter Results for FY2014 ending March 2015 (April 1, 2014 - June 30, 2014)

#### (1) Consolidated Business Results

(% shows the increase (decrease) from the results of the same quarter of the previous FY.)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%
1st Quarter of FY2014	377,423	14.2	6,113	210.4	8,004	44.6	6,793	113.8
1st Quarter of FY2013	330,559	11.3	1,969	(32.6)	5,536	83.2	3,177	55.8

(Note) Comprehensive income: [1Q/FY2014] 19,204 million yen (10.6%); [1Q/FY2013] 17,361 million yen (-%)

	Net Income per Share	Net Income per Share Adjusted for Latent Shares
	(Unit: yen)	(Unit: yen)
1st Quarter of FY2014	9.46	—
1st Quarter of FY2013	4.42	—

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	(Unit: million yen)	(Unit: million yen)	%
At June 30, 2014	1,871,733	459,519	22.6
At March 31, 2014	1,818,886	448,108	22.7

(For reference) Equity (net income less minority interests): [At June 30, 2014] 423,764 million yen, [March 31, 2014] 412,456 million yen

### 2. Dividends

	Dividend per share (Unit: yen)				
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total
	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)
FY2013 ended Mar. 2014	—	4.00	—	4.00	8.00
FY2014 ending Mar. 2015	—	—	—	—	—
FY2014 ending Mar. 2015 (Forecast)	—	4.00	—	4.00	8.00

\* The consolidated forecasts for the full year were not revised in this first quarter.

\* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".  
Due to various factors, the actual result may vary from the forecasts.

### 3. Consolidated Forecast for FY2014 ending March 2015 (April 1, 2014 - March 31, 2015)

(% shows the changes from the previous FY results for "Full Year" and from the previous 2Q results (cumulative) for "Half Year" respectively.)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Earnings per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Half Year	830,000	14.7	12,000	42.7	14,000	16.6	9,000	42.6	12.53
Full Year	1,700,000	5.4	35,000	9.4	39,000	(2.8)	23,000	6.3	32.03

\* The consolidated forecasts were not revised in this first quarter.

\* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".  
Due to various factors, the actual result may vary from the forecasts.

Reference : Non-consolidated Forecasts for FY2014 Ending March 2015 (April 1, 2014 - March 31, 2015)

(% shows the changes from the previous FY results for "Full Year" and from the previous 2Q results (cumulative) for "Half Year" respectively.)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Earnings per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Half Year	600,000	10.3	2,500	—	6,000	—	5,000	—	6.96
Full Year	1,210,000	0.1	10,000	258.5	16,000	41.2	10,500	37.2	14.62

\* The consolidated forecasts were not revised in this first quarter.

\* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".  
Due to various factors, the actual result may vary from the forecasts.

## **Qualitative information on business performance and financial position for the first quarter of FY2014 ending March 2015**

### **1 Overview of consolidated business performance**

With regard to consolidated business performance of the Obayashi Group for the first quarter (from April 1, 2014 to June 30, 2014) of this fiscal year, net sales amounted to 377.4 billion yen, increased by 14.2% from the same quarter of the previous fiscal year mainly due to an increase in net sales of completed construction contracts of the Company and its subsidiaries.

On the earnings front, consequent to an increase in gross profit on completed construction contracts as a result of an increase in net sales of completed construction contracts as well as an improvement in gross profit margin, operating income increased by 210.4% to 6.1 billion yen and ordinary income increased by 44.6% to 8.0 billion yen from the same quarter of the previous fiscal year. Net income increased by 113.8% to 6.7 billion yen from the same quarter of the previous fiscal year primarily due to the fact that gain on transition of retirement benefit plan was recognized in extraordinary income.

### **2 Overview of consolidated financial position**

Total assets at the end of the first quarter of this fiscal year increased by 52.8 billion yen (2.9%) to 1,871.7 billion yen compared with the balance at the end of the previous fiscal year, mainly due to an increase in "Costs on uncompleted construction contracts" as well as an increase in "Investment securities" following mark-to-market valuation.

Despite a decrease of "Notes and accounts payable for construction contracts and other", total liabilities at the end of the first quarter of this fiscal year increased by 41.4 billion yen (3.0%) to 1,412.2 billion yen compared with the balance at the end of the previous fiscal year primarily due to an increase in "Commercial papers" and "Bonds payable". And consolidated balance of interest-bearing debt at the end of the first quarter of this fiscal year increased by 53.3 billion yen (12.5%) to 481.8 billion yen compared with the balance at the end of the previous fiscal year.

Total net assets at the end of the first quarter of this fiscal year increased by 11.4 billion yen (2.5%) to 459.5 billion yen compared with the balance at the end of the previous fiscal year mainly owing to an increase in "Valuation difference on available-for-sale securities" following mark-to-market valuation of investment securities.

As a result, equity ratio at the end of the first quarter of this fiscal year was 22.6%, down 0.1 percentage points from the end of the previous fiscal year.

### **3 Consolidated forecasts**

Based on the review at the time of the release of this document, the consolidated and non-consolidated forecasts of the financial performance for both half year and full year were not changed from the ones announced on May 13, 2014 when financial results for FY2013 were presented.

#### **(Important note) Changes in accounting policies**

The Company adopted the main clause in Section 35 of "Accounting Standard for Retirement Benefits" (Accounting Standards Board of Japan (ASBJ) Statement No. 26 of May 17, 2012) and the main clause in Section 67 of "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25 of May 17, 2012) as of the first quarter of this fiscal year, and revised the method of calculating retirement benefits obligations and service costs as stated below.

The method of attributing the projected benefits obligations to accounting periods was changed from the straight-line basis to the benefit formula basis.

The method of determination of the discount rate was changed from the one applying the discount rate based on the years approximate to the average remaining period of service of the employees to the one applying the single weighted average discount rate reflecting the estimated timing and periodic amount of benefit payment.

In accordance with transitional accounting as stipulated in article 37 of "Accounting Standard for Retirement Benefits", the effect of changes in the method of calculating retirement benefits obligations and service costs was recognized as an adjustment to "Retained earnings" as of the beginning of the first quarter of this fiscal year.

As a result, as of the beginning of the first quarter of this fiscal year, "Liabilities for retirement benefits" increased by 7,128 million yen and "Retained earnings" decreased by 4,134 million yen. Operating income, ordinary income as well as income before income taxes and minority interests for the first quarter of this fiscal year increased by 297 million yen, respectively.

Totalling the effect of the changes in accounting policies mentioned above as well as the amount of change for the first quarter of this fiscal year ("Liabilities for retirement benefits" decreased by 8,282 million yen and "Retained earnings" increased by 3,921 million yen) with the balances at the end of the previous fiscal year, the balances of "Liabilities for retirement benefits" and "Retained earnings" at the end of the first quarter of this fiscal year were 56,632 million yen and 178,451 million yen, respectively.

## Consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2014	June 30, 2014
<b>Assets</b>		
Current assets		
Cash and deposits	121,373	140,046
Notes and accounts receivable from completed construction contracts and other	654,778	645,633
Short-term investment securities	3,460	3,489
Real estate for sale	18,049	18,178
Costs on uncompleted construction contracts	44,903	59,940
Costs on real estate business	12,689	14,560
Inventories for PFI and other projects	56,741	53,533
Other inventories	4,774	5,392
Deferred tax assets	17,315	17,366
Accounts receivable-other	71,510	66,259
Other	16,348	28,656
Allowance for doubtful accounts	(273)	(258)
Total current assets	1,021,672	1,052,799
Noncurrent assets		
Property, plant and equipment, net		
Buildings and structures, net	94,097	94,086
Machinery, vehicles, tools, furniture and fixtures, net	19,043	26,010
Land	289,743	294,723
Lease assets, net	304	281
Construction in progress	11,900	6,618
Total property, plant and equipment, net	415,089	421,720
Intangible assets		
	5,397	5,268
Investments and other assets		
Investment securities	323,858	341,720
Long-term loans receivable	2,284	2,237
Asset for retirement benefits	156	154
Deferred tax assets	1,829	2,269
Other	51,205	48,192
Allowance for doubtful accounts	(2,627)	(2,637)
Total investments and other assets	376,707	391,936
Total noncurrent assets	797,194	818,925
Deferred assets		
	20	8
Total assets	1,818,886	1,871,733

(Unit : million yen)

	March 31, 2014	June 30, 2014
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable for construction contracts and other	578,750	551,002
Short-term loans payable	159,856	165,927
Current portion of PFI and other project finance loans	7,331	7,760
Commercial papers	22,000	53,000
Lease obligations	88	83
Income taxes payable	3,950	293
Deferred tax liabilities	391	400
Advances received on uncompleted construction contracts	103,370	108,068
Deposits received	66,803	70,963
Provision for warranties for completed construction	2,499	2,571
Provision for loss on construction contracts	7,627	5,987
Other	60,355	64,079
Total current liabilities	1,013,025	1,030,139
Noncurrent liabilities		
Bonds payable	80,000	90,000
Long-term loans payable	89,735	93,504
PFI and other project finance loans	69,519	71,624
Lease obligations	152	140
Deferred tax liabilities	10,551	17,222
Deferred tax liabilities for land revaluation	27,354	27,354
Provision for loss on real estate business and other	999	993
Provision for environmental measures	1,032	1,032
Liability for retirement benefits	57,785	56,632
Other	20,621	23,570
Total noncurrent liabilities	357,752	382,074
Total liabilities	1,370,778	1,412,214
<b>Net assets</b>		
Shareholders' equity		
Capital stock	57,752	57,752
Capital surplus	41,750	41,750
Retained earnings	178,665	178,451
Treasury stock	(1,577)	(1,583)
Total shareholders' equity	276,591	276,372
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	115,744	127,176
Deferred gains (losses) on hedges	(213)	(2)
Revaluation reserve for land	20,264	20,264
Foreign currency translation adjustments	(595)	(736)
Retirement benefit asset and liability adjustments	665	690
Total accumulated other comprehensive income	135,865	147,392
Minority interests	35,651	35,754
Total net assets	448,108	459,519
Total liabilities and net assets	1,818,886	1,871,733

## Consolidated quarterly statements of income

(Unit : million yen)

	1Q / FY2013 From April 1, 2013 to June 30, 2013	1Q / FY2014 From April 1, 2014 to June 30, 2014
Net sales		
Net sales of completed construction contracts	310,619	359,461
Net sales of real estate business and other	19,940	17,962
Total net sales	330,559	377,423
Cost of sales		
Cost of sales on completed construction contracts	293,920	338,361
Cost of sales on real estate business and other	14,525	12,830
Total cost of sales	308,446	351,191
Gross profit		
Gross profit on completed construction contracts	16,698	21,099
Gross profit on real estate business and other	5,415	5,132
Total gross profit	22,113	26,232
Selling, general and administrative expenses	20,143	20,118
Operating income	1,969	6,113
Non-operating income		
Interest income	659	664
Dividends income	2,258	2,494
Foreign exchange gains	1,557	-
Other	156	372
Total non-operating income	4,631	3,532
Non-operating expenses		
Interest expenses	802	777
Foreign exchange losses	-	700
Other	262	163
Total non-operating expenses	1,064	1,641
Ordinary income	5,536	8,004
Extraordinary income		
Gain on transition of retirement benefit plan	-	2,450
Gain on sales of noncurrent assets	37	782
Other	40	654
Total extraordinary income	77	3,886
Extraordinary loss	136	249
Income before income taxes and minority interests	5,477	11,642
Income taxes-current	1,280	1,457
Income taxes-deferred	264	2,422
Total income taxes	1,545	3,880
Income before minority interests	3,931	7,761
Minority interests in income	754	968
Net income	3,177	6,793

## Consolidated quarterly statements of comprehensive income

(Unit : million yen)

	1Q / FY2013 From April 1, 2013 to June 30, 2013	1Q / FY2014 From April 1, 2014 to June 30, 2014
Income before minority interests	3,931	7,761
Other comprehensive income		
Valuation difference on available-for-sale securities	10,175	11,442
Deferred gains (losses) on hedges	(335)	210
Foreign currency translation adjustment	3,552	(248)
Retirement benefit adjustment	-	33
Share of other comprehensive income of associates accounted for using equity method	38	4
Total other comprehensive income	<u>13,430</u>	<u>11,442</u>
Comprehensive income	<u>17,361</u>	<u>19,204</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	14,952	18,321
Comprehensive income attributable to minority interests	2,409	882

## Segment Information

### 1. Reporting segment information (net sales and income (loss))

1Q / FY2013 Results (April 1, 2013 - June 30, 2013)

(Unit: million yen)

	Reporting Segment						Others (Note 1)	Total
	Domestic building construction	Overseas building construction	Domestic civil engineering	Overseas civil engineering	Real estate development	Subtotal		
Net sales								
Sales to third parties	177,703	49,040	71,045	12,829	10,491	321,111	9,448	330,559
Intersegment sales or transfers	11,493	6	3,736	—	460	15,695	1,931	17,627
Segment sales	189,196	49,046	74,782	12,829	10,952	366,807	11,379	348,186
Operating Income (loss)								
Operating Income (loss) from sales to third parties	(2,608)	1,000	433	(61)	2,771	1,536	433	1,969
Intersegment operating income or transfer	(124)	—	(210)	(0)	(0)	(335)	(64)	(400)
Segment income	(2,733)	1,000	223	(62)	2,771	1,200	368	1,569

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."

This includes PFI (Private Finance Initiative), finance, operation of golf courses, renewable energy business, and other businesses.

Note 2: "Operating income (loss) from sales to third parties" was computed by subtracting "Intersegment operating income or transfers" from "Segment income (loss)."

The total "Operating income (loss) from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.

1Q / FY2014 Results (April 1, 2014 - June 30, 2014)

(Unit: million yen)

	Reporting Segment						Others (Note 1)	Total
	Domestic building construction	Overseas building construction	Domestic civil engineering	Overseas civil engineering	Real estate development	Subtotal		
Net sales								
Sales to third parties	218,737	60,640	66,913	13,169	8,246	367,707	9,716	377,423
Intersegment sales or transfers	8,033	17	3,279	—	481	11,812	1,958	13,771
Segment sales	226,771	60,658	70,193	13,169	8,727	379,519	11,675	391,195
Operating Income (loss)								
Operating Income (loss) from sales to third parties	(470)	1,900	1,652	97	2,092	5,272	841	6,113
Intersegment operating income or transfer	(213)	—	(206)	(0)	(0)	(420)	(21)	(441)
Segment income	(684)	1,900	1,446	96	2,092	4,852	819	5,672

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."

This includes PFI (Private Finance Initiative), finance, operation of golf courses, renewable energy business, and other businesses.

Note 2: "Operating income (loss) from sales to third parties" was computed by subtracting "Intersegment operating income or transfers" from "Segment income (loss)."

The total "Operating income (loss) from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.



## (For reference) Non-consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2014	June 30, 2014
<b>Assets</b>		
Current assets		
Cash and deposits	47,938	<b>57,260</b>
Notes receivable-trade	13,688	<b>40,856</b>
Accounts receivable from completed construction contracts	517,459	<b>499,175</b>
Accounts receivable-real estate business and other	3,207	<b>935</b>
Short-term investment securities	16	<b>6</b>
Real estate for sale	12,643	<b>11,973</b>
Costs on uncompleted construction contracts	39,985	<b>49,609</b>
Costs on real estate business and other	3,015	<b>3,383</b>
Raw materials and supplies	1,162	<b>1,300</b>
Deferred tax assets	15,166	<b>15,617</b>
Accounts receivable-other	69,422	<b>64,600</b>
Other	20,436	<b>31,193</b>
Allowance for doubtful accounts	(181)	<b>(184)</b>
Total current assets	<u>743,961</u>	<u><b>775,729</b></u>
Noncurrent assets		
Property, plant and equipment		
Land	169,561	<b>168,101</b>
Other, net	41,036	<b>40,669</b>
Total property, plant and equipment	<u>210,598</u>	<u><b>208,771</b></u>
Intangible assets	3,054	<b>2,998</b>
Investments and other assets		
Investment securities	312,432	<b>330,162</b>
Other	130,084	<b>127,126</b>
Allowance for doubtful accounts	(2,468)	<b>(2,467)</b>
Total investments and other assets	<u>440,049</u>	<u><b>454,820</b></u>
Total noncurrent assets	<u>653,701</u>	<u><b>666,591</b></u>
Total assets	<u>1,397,663</u>	<u><b>1,442,320</b></u>

(Unit : million yen)

	March 31, 2014	June 30, 2014
<b>Liabilities</b>		
Current liabilities		
Notes payable-trade	24,704	<b>57,963</b>
Accounts payable for construction contracts	450,315	<b>397,775</b>
Accounts payable-real estate and other	1,209	<b>376</b>
Short-term loans payable	109,242	<b>113,538</b>
Commercial papers	22,000	<b>53,000</b>
Income taxes payable	100	-
Advances received on uncompleted construction contracts	92,255	<b>91,648</b>
Deposit received-real estate and other	1,721	<b>1,687</b>
Deposits received	62,122	<b>65,449</b>
Provision for warranties for completed construction	2,176	<b>2,252</b>
Provision for loss on construction contracts	6,768	<b>5,352</b>
Other	44,305	<b>48,706</b>
Total current liabilities	<u>816,920</u>	<u><b>837,748</b></u>
Noncurrent liabilities		
Bonds payable	80,000	<b>90,000</b>
Long-term loans payable	53,183	<b>51,523</b>
Deferred tax liabilities	11,208	<b>17,831</b>
Deferred tax liabilities for land revaluation	22,206	<b>22,206</b>
Provision for retirement benefits	52,001	<b>49,460</b>
Provision for loss on real estate business and other	5,567	<b>5,552</b>
Provision for environmental measures	958	<b>958</b>
Other	4,700	<b>7,509</b>
Total noncurrent liabilities	<u>229,826</u>	<u><b>245,043</b></u>
Total liabilities	<u>1,046,746</u>	<u><b>1,082,791</b></u>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	57,752	<b>57,752</b>
Capital surplus		
Legal capital surplus	41,694	<b>41,694</b>
Total capital surpluses	<u>41,694</u>	<u><b>41,694</b></u>
Retained earnings		
Legal retained earnings	14,438	<b>14,438</b>
Other retained earnings		
Reserve for advanced depreciation of noncurrent assets	3,384	<b>3,358</b>
General reserve	70,000	<b>70,000</b>
Retained earnings brought forward	34,304	<b>31,594</b>
Total retained earnings	<u>122,126</u>	<u><b>119,391</b></u>
Treasury stock	(1,577)	<b>(1,583)</b>
Total shareholders' equity	<u>219,996</u>	<u><b>217,255</b></u>
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	115,659	<b>127,085</b>
Deferred gains or losses on hedges	89	<b>17</b>
Revaluation reserve for land	15,171	<b>15,171</b>
Total valuation and translation adjustments	<u>130,920</u>	<u><b>142,273</b></u>
Total net assets	<u>350,917</u>	<u><b>359,528</b></u>
Total liabilities and net assets	<u>1,397,663</u>	<u><b>1,442,320</b></u>

Note: These non-consolidated quarterly balance sheets were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

## (For reference) Non-consolidated quarterly statements of income

(Unit : million yen)

	1Q / FY2013 From April 1, 2013 to June 30, 2013	1Q / FY2014 From April 1, 2014 to June 30, 2014
Net sales		
Net sales of completed construction contracts	243,192	<b>275,906</b>
Net sales of real estate business and other	4,058	<b>3,691</b>
Total net sales	<b>247,250</b>	<b>279,597</b>
Cost of sales		
Cost of sales on completed construction contracts	233,048	<b>262,820</b>
Cost of sales on real estate business and other	2,802	<b>2,444</b>
Total cost of sales	<b>235,851</b>	<b>265,264</b>
Gross profit		
Gross profit on completed construction contracts	10,143	<b>13,086</b>
Gross profit on real estate business and other	1,256	<b>1,246</b>
Total gross profit	<b>11,399</b>	<b>14,333</b>
Selling, general and administrative expenses	14,825	<b>14,585</b>
Operating income (loss)	<b>(3,425)</b>	<b>(252)</b>
Non-operating income		
Interest income	669	<b>609</b>
Dividends income	2,836	<b>3,285</b>
Foreign exchange gains	1,387	-
Other	43	<b>193</b>
Total non-operating income	<b>4,936</b>	<b>4,088</b>
Non-operating expenses		
Interest expenses	547	<b>514</b>
Foreign exchange losses	-	<b>574</b>
Other	312	<b>224</b>
Total non-operating expenses	<b>859</b>	<b>1,313</b>
Ordinary income (loss)	<b>651</b>	<b>2,522</b>
Extraordinary income		
Gain on transition of retirement benefit plan	-	<b>2,450</b>
Gain on sales of noncurrent assets	0	<b>780</b>
Other	7	<b>29</b>
Total extraordinary income	<b>8</b>	<b>3,260</b>
Extraordinary loss	60	<b>60</b>
Income (loss) before income taxes	<b>599</b>	<b>5,615</b>
Income taxes-current	101	<b>(237)</b>
Income taxes-deferred	(463)	<b>1,979</b>
Total income taxes	<b>(361)</b>	<b>1,742</b>
Net income	<b>960</b>	<b>3,873</b>
 (For reference) Net income per share (yen)	 1.34	 <b>5.39</b>

Note: These non-consolidated quarterly statements of income were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although the statements are not subject to the disclosure legally required by the related authorities.

## Quick review of consolidated and non-consolidated results for 1Q of FY2014

(in comparison with 1Q results of FY2013)

(Unit: 100 million yen)

	Consolidated						Non-consolidated					
	Result-1Q/FY2013 April 1, 2013 - June 30, 2013		Result-1Q/FY2014 April 1, 2014 - June 30, 2014		Variance	Variance rate (%)	Result-1Q/FY2013 April 1, 2013 - June 30, 2013		Result-1Q/FY2014 April 1, 2014 - June 30, 2014		Variance	Variance rate (%)
Net sales of completed construction contracts	%	3,106	%	3,594	488	15.7	%	2,431	%	2,759	327	13.5
Building Construction		-		-	-	-		1,822		2,205	383	21.0
Civil Engineering		-		-	-	-		609		553	-56	-9.2
Gross profit on completed construction contracts	5.4	166	5.9	210	44	26.4	4.2	101	4.7	130	29	29.0
Building Construction		-		-	-	-	3.4	62	3.8	83	21	33.6
Civil Engineering		-		-	-	-	6.3	38	8.5	46	8	21.6
Net sales of real estate business and other		199		179	-19	-9.9		40		36	-3	-9.0
Gross profit on real estate business and other	27.2	54	28.6	51	-2	-5.2	31.0	12	33.8	12	-0	-0.7
<b>Net sales</b>		<b>3,305</b>		<b>3,774</b>	<b>468</b>	<b>14.2</b>		<b>2,472</b>		<b>2,795</b>	<b>323</b>	<b>13.1</b>
Gross profit	6.7	221	7.0	262	41	18.6	4.6	113	5.1	143	29	25.7
Selling, general and administrative expenses	6.1	201	5.4	201	-0	-0.1	6.0	148	5.2	145	-2	-1.6
(Personnel expenses)		(113)		(113)	(-0)	(-3)		(83)		(79)	(-3)	(-3)
(Others)		(87)		(87)	(0)	(0)		(65)		(66)	(0)	(0)
<b>Operating Income</b>	<b>0.6</b>	<b>19</b>	<b>1.6</b>	<b>61</b>	<b>41</b>	<b>210.4</b>	<b>-1.4</b>	<b>-34</b>	<b>-0.1</b>	<b>-2</b>	<b>31</b>	<b>-</b>
Non-operating income		46		35	-10	-23.7		49		40	-8	-17.2
Non-operating expenses		10		16	5	54.2		8		13	4	52.8
(interests received/paid and dividend income - net)		(20)		(23)	(2)	(4)		(29)		(33)	(4)	(4)
<b>Ordinary income</b>	<b>1.7</b>	<b>55</b>	<b>2.1</b>	<b>80</b>	<b>24</b>	<b>44.6</b>	<b>0.3</b>	<b>6</b>	<b>0.9</b>	<b>25</b>	<b>18</b>	<b>287.4</b>
Extraordinary income		0		38	38	-		0		32	32	-
Extraordinary loss		1		2	1	83.2		0		1	1	176.9
Income before income taxes and minority interests	1.7	54	3.1	116	61	112.5	0.2	5	2.0	56	50	837.5
Total income taxes		15		38	23	151.0		-3		17	21	-
Income before minority interests		39		77	38	97.4		-		-	-	-
Minority interests in income (deduction)		7		9	2	28.4		-		-	-	-
<b>Net income</b>	<b>1.0</b>	<b>31</b>	<b>1.8</b>	<b>67</b>	<b>36</b>	<b>113.8</b>	<b>0.4</b>	<b>9</b>	<b>1.4</b>	<b>38</b>	<b>29</b>	<b>303.1</b>

## Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-1Q/FY2013 April 1, 2013 - June 30, 2013		Result-1Q/FY2014 April 1, 2014 - June 30, 2014		Variance	Variance rate (%)	Result-1Q/FY2013 April 1, 2013 - June 30, 2013		Result-1Q/FY2014 April 1, 2014 - June 30, 2014		Variance	Variance rate (%)
Building Construction		2,422		2,630	208	8.6		1,789		1,919	129	7.3
(Domestic)		(1,856)		(2,002)	(146)	(7.9)		(1,762)		(1,908)	(146)	(8.3)
(Overseas)		(565)		(628)	(62)	(11.0)		(26)		(10)	(-16)	(-60.6)
Civil Engineering		798		1,678	880	110.3		530		1,276	745	140.4
(Domestic)		(665)		(1,532)	(867)	(130.5)		(455)		(1,264)	(809)	(177.9)
(Overseas)		(133)		(146)	(13)	(9.8)		(75)		(11)	(-64)	(-84.9)
Construction Total		3,220		4,309	1,088	33.8		2,320		3,195	875	37.7
(Domestic)		(2,521)		(3,534)	(1,013)	(40.2)		(2,217)		(3,173)	(955)	(43.1)
(Overseas)		(698)		(774)	(75)	(10.8)		(102)		(22)	(-80)	(-78.5)
Real Estate and other		206		158	-48	-23.6		39		36	-2	-7.0
Total orders received		3,427		4,467	1,039	30.3		2,359		3,232	872	37.0

## Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated				Non-consolidated			
	March 31, 2014	June 30, 2014	Variance	Variance rate (%)	March 31, 2014	June 30, 2014	Variance	Variance rate (%)
Interest-bearing debt (except PFI related)	3,515	4,024	508	14.5	2,644	3,080	436	16.5
PFI and other project finance loans	768	793	25	3.3	-	-	-	-
Interest-bearing debt total	4,284	4,818	533	12.5	2,644	3,080	436	16.5

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

## Quick review of consolidated and non-consolidated forecasts for 2Q (Cumulative) of FY2014

(in comparison with 2Q results of FY2013)

(Unit: 100 million yen)

	Consolidated						Non-consolidated					
	Result-FY2013 April 1, 2013 - September 30, 2013		Forecast-FY2014 April 1, 2014 - September 30, 2014		Variance	Variance rate (%)	Result-FY2013 April 1, 2013 - September 30, 2013		Forecast-FY2014 April 1, 2014 - September 30, 2014		Variance	Variance rate (%)
Net sales of completed construction contracts	%	6,729	%	7,960	1,230	18.3	%	5,318	%	5,920	601	11.3
┌ Building Construction		-		-	-	-		4,055		4,820	764	18.9
└ Civil Engineering		-		-	-	-		1,263		1,100	-163	-13.0
Gross profit on completed construction contracts	5.3	353	5.6	445	91	25.7	3.9	204	4.9	290	85	41.5
┌ Building Construction		-		-	-	-	3.4	139	4.1	200	60	43.9
└ Civil Engineering		-		-	-	-	5.2	65	8.2	90	24	36.5
Net sales of real estate business and other		506		340	-166	-32.9		122		80	-42	-34.4
Gross profit on real estate business and other	24.5	124	25.0	85	-39	-31.5	26.8	32	31.3	25	-7	-23.4
<b>Net sales</b>		<b>7,236</b>		<b>8,300</b>	<b>1,063</b>	<b>14.7</b>		<b>5,440</b>		<b>6,000</b>	<b>559</b>	<b>10.3</b>
Gross profit	6.6	478	6.4	530	51	10.9	4.4	237	5.3	315	77	32.6
Selling, general and administrative expenses	5.4	394	5.0	410	15	4.1	5.3	288	4.9	290	1	0.6
(Personnel expenses)		(224)		(230)	(5)			(162)		(160)	(-2)	
(Others)		(169)		(180)	(10)			(125)		(130)	(4)	
<b>Operating Income</b>	<b>1.2</b>	<b>84</b>	<b>1.4</b>	<b>120</b>	<b>35</b>	<b>42.7</b>	<b>-0.9</b>	<b>-50</b>	<b>0.4</b>	<b>25</b>	<b>75</b>	<b>-</b>
Non-operating income		66		45	-21	-32.7		68		50	-18	-27.3
Non-operating expenses		30		25	-5	-19.1		27		15	-12	-44.8
(interests received/paid and dividend income - net)		(33)		(20)	(-13)			(44)		(38)	(-6)	
<b>Ordinary income</b>	<b>1.7</b>	<b>120</b>	<b>1.7</b>	<b>140</b>	<b>19</b>	<b>16.6</b>	<b>-0.2</b>	<b>-8</b>	<b>1.0</b>	<b>60</b>	<b>68</b>	<b>-</b>
Extraordinary income		17		45	27	159.9		15		40	24	158.1
Extraordinary loss		17		20	2	15.7		15		20	4	27.3
Income before income taxes and minority interests	1.7	120	2.0	165	44	37.4	-0.2	-9	1.3	80	89	-
Total income taxes		38		60	21	54.8		-9		30	39	-
Income before minority interests		81		105	23	29.1		-		-	-	-
Minority interests in income (deduction)		18		15	-3	-17.8		-		-	-	-
<b>Net income</b>	<b>0.9</b>	<b>63</b>	<b>1.1</b>	<b>90</b>	<b>26</b>	<b>42.6</b>	<b>0.0</b>	<b>0</b>	<b>0.8</b>	<b>50</b>	<b>49</b>	<b>-</b>

Note: Forecasts for 2Q (cumulative) of FY2014 (except numbers with " ") were not revised from the ones announced on May 13, 2014.

The forecasts attached with " " announced on May 13, 2014 were as follows: (Consolidated) Extraordinary income: 2.5 billion yen, extraordinary loss: - billion yen (Non-Consolidated) Extraordinary income: 2.0 billion yen, extraordinary loss: - billion yen.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2013 April 1, 2013 - September 30, 2013		Forecast-FY2014 April 1, 2014 - September 30, 2014		Variance	Variance rate (%)	Result-FY2013 April 1, 2013 - September 30, 2013		Forecast-FY2014 April 1, 2014 - September 30, 2014		Variance	Variance rate (%)
Building Construction		7,120		6,300	-820	-11.5		5,163		5,000	-163	-3.2
(Domestic)		(4,664)		(5,200)	(535)	(11.5)		(4,455)		(5,000)	(544)	(12.2)
(Overseas)		(2,455)		(1,100)	(-1,355)	(-55.2)		(707)		(-)	(-707)	(-100.0)
Civil Engineering		1,783		2,000	216	12.1		1,251		1,600	348	27.9
(Domestic)		(1,615)		(1,900)	(284)	(17.6)		(1,147)		(1,550)	(402)	(35.1)
(Overseas)		(168)		(100)	(-68)	(-40.7)		(104)		(50)	(-54)	(-51.9)
Construction Total		8,904		8,300	-604	-6.8		6,414		6,600	185	2.9
(Domestic)		(6,280)		(7,100)	(819)	(13.1)		(5,602)		(6,550)	(947)	(16.9)
(Overseas)		(2,623)		(1,200)	(-1,423)	(-54.3)		(811)		(50)	(-761)	(-93.8)
Real Estate and other		412		300	-112	-27.3		83		100	16	20.3
Total orders received		9,316		8,600	-716	-7.7		6,498		6,700	201	3.1

Note: Forecasts for 2Q (cumulative) of FY2014 were not revised from the ones announced on May 13, 2014.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Quick overview of consolidated and non-consolidated forecasts for FY2014 (Full year)

(in comparison with FY2013 results)

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2013 April 1, 2013 - March 31, 2014		Forecast-FY2014 April 1, 2014 - March 31, 2015		Variance	Variance rate (%)	Result-FY2013 April 1, 2013 - March 31, 2014		Forecast-FY2014 April 1, 2014 - March 31, 2015		Variance	Variance rate (%)
	%		%				%		%			
Net sales of completed construction contracts		15,210		16,150	939	6.2		11,860		11,900	39	0.3
Building Construction		-		-	-	-		9,157		9,300	142	1.6
Civil Engineering		-		-	-	-		2,703		2,600	-103	-3.8
Gross profit on completed construction contracts	5.9	902	5.9	960	57	6.3	4.7	560	5.4	640	79	14.1
Building Construction		-		-	-	-	4.3	393	4.5	420	26	6.8
Civil Engineering		-		-	-	-	6.2	167	8.5	220	52	31.3
Net sales of real estate business and other		916		850	-66	-7.3		225		200	-25	-11.5
Gross profit on real estate business and other	23.7	217	25.9	220	2	1.1	21.2	47	25.0	50	2	4.3
<b>Net sales</b>		<b>16,127</b>		<b>17,000</b>	<b>872</b>	<b>5.4</b>		<b>12,086</b>		<b>12,100</b>	<b>13</b>	<b>0.1</b>
Gross profit	6.9	1,120	6.9	1,180	59	5.3	5.0	608	5.7	690	81	13.3
Selling, general and administrative expenses	4.9	800	4.8	830	29	3.7	4.8	581	4.9	590	8	1.5
(Personnel expenses)		(452)		(465)	(12)			(324)		(325)	(0)	
(Others)		(348)		(365)	(16)			(256)		(265)	(8)	
<b>Operating Income</b>	<b>2.0</b>	<b>319</b>	<b>2.1</b>	<b>350</b>	<b>30</b>	<b>9.4</b>	<b>0.2</b>	<b>27</b>	<b>0.8</b>	<b>100</b>	<b>72</b>	<b>258.5</b>
Non-operating income		131		80	-51	-39.1		128		85	-43	-34.0
Non-operating expenses		49		40	-9	-19.8		43		25	-18	-42.5
(interests received/paid and dividend income - net)		(55)		(40)	(-15)			(74)		(63)	(-11)	
<b>Ordinary income</b>	<b>2.5</b>	<b>401</b>	<b>2.3</b>	<b>390</b>	<b>-11</b>	<b>-2.8</b>	<b>0.9</b>	<b>113</b>	<b>1.3</b>	<b>160</b>	<b>46</b>	<b>41.2</b>
Extraordinary income		77		45	-32	-41.8		68		40	-28	-41.9
Extraordinary loss		91		45	-46	-50.8		81		40	-41	-51.1
Income before income taxes and minority interests	2.4	387	2.3	390	2	0.7	0.8	100	1.3	160	59	59.4
Total income taxes		121		130	8	6.8		23		55	31	130.2
Income before minority interests		265		260	-5	-2.0		-		-	-	-
Minority interests in income (deduction)		49		30	-19	-39.0		-		-	-	-
<b>Net income</b>	<b>1.3</b>	<b>216</b>	<b>1.4</b>	<b>230</b>	<b>13</b>	<b>6.3</b>	<b>0.6</b>	<b>76</b>	<b>0.9</b>	<b>105</b>	<b>28</b>	<b>37.2</b>

Note: Forecasts at the end of FY2014 (except numbers with " \* ") were not revised from the ones announced on May 13, 2014.

The forecasts attached with " \* " announced on May 13, 2014 were as follows: (Consolidated) Extraordinary income: 2.5 billion yen, extraordinary loss: 2.5 billion yen (Non-Consolidated) Extraordinary income: 2.0 billion yen, extraordinary loss: 2.0 billion yen.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2013 April 1, 2013 - March 31, 2014		Forecast-FY2014 April 1, 2014 - March 31, 2015		Variance	Variance rate (%)	Result-FY2013 April 1, 2013 - March 31, 2014		Forecast-FY2014 April 1, 2014 - March 31, 2015		Variance	Variance rate (%)
Building Construction		12,140		11,600	-540	-4.5		9,350		8,450	-900	-9.6
(Domestic)		( 8,830 )		( 8,800 )	(-30)	(-0.3)		( 8,499 )		( 8,400 )	(-99)	(-1.2)
(Overseas)		( 3,310 )		( 2,800 )	(-510)	(-15.4)		( 851 )		( 50 )	(-801)	(-94.1)
Civil Engineering		3,668		3,800	131	3.6		2,744		2,650	-94	-3.4
(Domestic)		( 3,375 )		( 3,300 )	(-75)	(-2.2)		( 2,530 )		( 2,500 )	(-30)	(-1.2)
(Overseas)		( 292 )		( 500 )	(207)	(70.7)		( 213 )		( 150 )	(-63)	(-29.8)
Construction Total		15,809		15,400	-409	-2.6		12,094		11,100	-994	-8.2
(Domestic)		( 12,205 )		( 12,100 )	(-105)	(-0.9)		( 11,029 )		( 10,900 )	(-129)	(-1.2)
(Overseas)		( 3,603 )		( 3,300 )	(-303)	(-8.4)		( 1,064 )		( 200 )	(-864)	(-81.2)
Real Estate and other		721		800	78	10.9		179		200	20	11.6
<b>Total orders received</b>		<b>16,530</b>		<b>16,200</b>	<b>-330</b>	<b>-2.0</b>		<b>12,273</b>		<b>11,300</b>	<b>-973</b>	<b>-7.9</b>

Note: Forecasts at the end of FY2014 were not revised from the ones announced on May 13, 2014.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	March 31, 2014		Forecast-FY2014 March 31, 2015		Variance	Variance rate (%)	March 31, 2014		Forecast-FY2014 March 31, 2015		Variance	Variance rate (%)
Interest-bearing debt (except PFI related)		3,515		3,400	-115	-3.3		2,644		2,400	-244	-9.2
PFI and other project finance loans		768		900	131	17.1		-		-	-	-
<b>Interest-bearing debt total</b>		<b>4,284</b>		<b>4,300</b>	<b>15</b>	<b>0.4</b>		<b>2,644</b>		<b>2,400</b>	<b>-244</b>	<b>-9.2</b>

Note: Forecasts at the end of FY2014 were not revised from the ones announced on May 13, 2014.

This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Results and forecasts for net sales, operating income and gross profit for FY2014

(For reference purpose only)

### 1. Consolidated results of net sales and operating income for 1Q of FY2014

(in comparison with 1Q results of FY2013)

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	1Q / FY2013 Result April 1, 2013 - June 30, 2013 (A)	1Q / FY2014 Result April 1, 2014 - June 30, 2014 (B)	Variance (B) - (A)	Variance rate (%)	1Q / FY2013 Result April 1, 2013 - June 30, 2013 (C)	1Q / FY2014 Result April 1, 2014 - June 30, 2014 (D)	Variance (D) - (C)	Variance rate (%)		
	% Gross Margin				% Gross Margin					
<b>Building Construction</b>										
Domestic	177,703	218,737	41,034	23.1	(1.5)	(2,608)	(0.2)	(470)	2,137	-
Overseas	49,040	60,640	11,600	23.7	2.0	1,000	3.1	1,900	900	89.9
Sub-total	226,743	279,377	52,634	23.2	(0.7)	(1,607)	0.5	1,430	3,037	-
<b>Civil Engineering</b>										
Domestic	71,045	66,913	(4,132)	(5.8)	0.6	433	2.5	1,652	1,219	281.0
Overseas	12,829	13,169	339	2.6	(0.5)	(61)	0.7	97	158	-
Sub-total	83,875	80,083	(3,792)	(4.5)	0.4	372	2.2	1,749	1,377	370.3
<b>Construction Total</b>										
Domestic	248,749	285,651	36,902	14.8	(0.9)	(2,174)	0.4	1,182	3,356	-
Overseas	61,870	73,809	11,939	19.3	1.5	939	2.7	1,998	1,058	112.7
Sub-total	310,619	359,461	48,841	15.7	(0.4)	(1,235)	0.9	3,180	4,415	-
<b>Real Estate Business and Other</b>										
Real Estate Business	10,491	8,246	(2,245)	(21.4)	26.4	2,771	25.4	2,092	(679)	(24.5)
Other	9,448	9,716	268	2.8	4.6	433	8.7	841	407	94.1
Sub-total	19,940	17,962	(1,977)	(9.9)	16.1	3,204	16.3	2,933	(271)	(8.5)
<b>Total</b>	<b>330,559</b>	<b>377,423</b>	<b>46,864</b>	<b>14.2</b>	<b>0.6</b>	<b>1,969</b>	<b>1.6</b>	<b>6,113</b>	<b>4,144</b>	<b>210.4</b>

Note: Above were the results related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.

### 2. Non-consolidated results of net sales and gross profit for 1Q of FY2014

(in comparison with 1Q results of FY2013)

(Unit: million yen)

	Net Sales				Gross Profit					
	1Q / FY2013 Result April 1, 2013 - June 30, 2013 (A)	1Q / FY2014 Result April 1, 2014 - June 30, 2014 (B)	Variance (B) - (A)	Variance rate (%)	1Q / FY2013 Result April 1, 2013 - June 30, 2013 (C)	1Q / FY2014 Result April 1, 2014 - June 30, 2014 (D)	Variance (D) - (C)	Variance rate (%)		
	% Gross Margin				% Gross Margin					
<b>Building Construction</b>										
Domestic	171,752	213,937	42,185	24.6	3.5	6,037	3.9	8,276	2,238	37.1
Overseas	10,478	6,616	(3,862)	(36.9)	2.3	244	1.7	114	(129)	(53.0)
Sub-total	182,230	220,553	38,322	21.0	3.4	6,281	3.8	8,390	2,109	33.6
<b>Civil Engineering</b>										
Domestic	54,829	49,254	(5,574)	(10.2)	6.5	3,586	8.7	4,262	675	18.8
Overseas	6,132	6,097	(34)	(0.6)	4.5	275	7.1	432	157	57.1
Sub-total	60,961	55,352	(5,609)	(9.2)	6.3	3,861	8.5	4,695	833	21.6
<b>Construction Total</b>										
Domestic	226,581	263,191	36,610	16.2	4.2	9,623	4.8	12,538	2,914	30.3
Overseas	16,610	12,714	(3,896)	(23.5)	3.1	519	4.3	547	27	5.4
Sub-total	243,192	275,906	32,713	13.5	4.2	10,143	4.7	13,086	2,942	29.0
<b>Real Estate Business and Other</b>										
Real Estate Business	4,058	3,691	(367)	(9.0)	31.0	1,256	33.8	1,246	(9)	(0.7)
Other					4.6	11,399	5.1	14,333	2,933	25.7
<b>Total</b>	<b>247,250</b>	<b>279,597</b>	<b>32,346</b>	<b>13.1</b>						

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

### 3. Consolidated forecasts for net sales and operating income for 2Q (Cumulative) of FY2014

(in comparison with 2Q results of FY2013)

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	2Q / FY2013 Result April 1, 2013 September 30, 2013 (A)	2Q / FY2014 Forecast April 1, 2014 September 30, 2014 (B)	Variance (B) - (A)	Variance rate (%)	2Q / FY2013 Result April 1, 2013 September 30, 2013 (C)		2Q / FY2014 Forecast April 1, 2014 September 30, 2014 (D)		Variance (D) - (C)	Variance rate (%)
					% Gross Margin		% Gross Margin			
<b>Building Construction</b>										
Domestic	391,915	478,000	86,084	22.0	(0.8)	(3,004)	0.6	2,800	5,804	-
Overseas	107,568	156,000	48,431	45.0	2.3	2,520	1.5	2,300	(220)	(8.8)
Sub-total	499,483	634,000	134,516	26.9	(0.1)	(484)	0.8	5,100	5,584	-
<b>Civil Engineering</b>										
Domestic	146,355	133,000	(13,355)	(9.1)	0.9	1,318	2.4	3,200	1,881	142.7
Overseas	27,128	29,000	1,871	6.9	(1.4)	(386)	(1.7)	(500)	(113)	-
Sub-total	173,484	162,000	(11,484)	(6.6)	0.5	932	1.7	2,700	1,767	189.7
<b>Construction Total</b>										
Domestic	538,271	611,000	72,728	13.5	(0.3)	(1,686)	1.0	6,000	7,686	-
Overseas	134,697	185,000	50,302	37.3	1.6	2,133	1.0	1,800	(333)	(15.6)
Sub-total	672,968	796,000	123,031	18.3	0.1	447	1.0	7,800	7,352	-
<b>Real Estate Business and Other</b>										
Real Estate Business	28,534	-	-	-	25.5	7,275	-	-	-	-
Other	22,099	-	-	-	3.1	688	-	-	-	-
Sub-total	50,633	34,000	(16,633)	(32.9)	15.7	7,963	12.4	4,200	(3,763)	(47.3)
<b>Total</b>	<b>723,602</b>	<b>830,000</b>	<b>106,397</b>	<b>14.7</b>	<b>1.2</b>	<b>8,411</b>	<b>1.4</b>	<b>12,000</b>	<b>3,588</b>	<b>42.7</b>

Note: Forecasts for 2Q (cumulative) of FY2014 were not revised from the ones announced on May 13, 2014.

Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

### 4. Non-consolidated forecasts for net sales and gross profit for 2Q (Cumulative) of FY2014

(in comparison with 2Q results of FY2013)

(Unit: million yen)

	Net Sales				Gross Profit					
	2Q / FY2013 Result April 1, 2013 September 30, 2013 (A)	2Q / FY2014 Forecast April 1, 2014 September 30, 2014 (B)	Variance (B) - (A)	Variance rate (%)	2Q / FY2013 Result April 1, 2013 September 30, 2013 (C)		2Q / FY2014 Forecast April 1, 2014 September 30, 2014 (D)		Variance (D) - (C)	Variance rate (%)
					% Gross Margin		% Gross Margin			
<b>Building Construction</b>										
Domestic	381,556	462,000	80,443	21.1	3.5	13,257	4.2	19,500	6,242	47.1
Overseas	23,968	20,000	(3,968)	(16.6)	2.7	646	2.5	500	(146)	(22.6)
Sub-total	405,525	482,000	76,474	18.9	3.4	13,903	4.1	20,000	6,096	43.9
<b>Civil Engineering</b>										
Domestic	112,952	97,000	(15,952)	(14.1)	5.7	6,432	8.8	8,500	2,067	32.1
Overseas	13,420	13,000	(420)	(3.1)	1.2	161	3.8	500	338	209.2
Sub-total	126,372	110,000	(16,372)	(13.0)	5.2	6,594	8.2	9,000	2,405	36.5
<b>Construction Total</b>										
Domestic	494,509	559,000	64,490	13.0	4.0	19,689	5.0	28,000	8,310	42.2
Overseas	37,388	33,000	(4,388)	(11.7)	2.2	807	3.0	1,000	192	23.8
Sub-total	531,898	592,000	60,101	11.3	3.9	20,497	4.9	29,000	8,502	41.5
<b>Real Estate Business and Other</b>										
Real Estate Business	12,200	8,000	(4,200)	(34.4)	26.8	3,264	31.3	2,500	(764)	(23.4)
Other										
Sub-total	12,200	8,000	(4,200)	(34.4)	26.8	3,264	31.3	2,500	(764)	(23.4)
<b>Total</b>	<b>544,098</b>	<b>600,000</b>	<b>55,901</b>	<b>10.3</b>	<b>4.4</b>	<b>23,762</b>	<b>5.3</b>	<b>31,500</b>	<b>7,737</b>	<b>32.6</b>

Note: Forecasts for 2Q (cumulative) of FY2014 were not revised from the ones announced on May 13, 2014.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.



## 5. Consolidated forecasts for net sales and operating income for FY2014

(in comparison with FY2013 results)

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	FY2013 Full Year	FY2014 Full Year	Variance	Variance rate (%)	FY2013 Full Year	FY2014 Full Year	Variance	Variance rate (%)	Variance	Variance rate (%)
	Result April 1, 2013 March 31, 2014 (A)	Forecast April 1, 2014 March 31, 2015 (B)			Result April 1, 2013 March 31, 2014 (C)	Forecast April 1, 2014 March 31, 2015 (D)				
<b>Building Construction</b>					% Gross Margin		% Gross Margin			
Domestic	902,488	935,000	32,511	3.6	0.6	5,109	0.7	6,500	1,390	27
Overseas	243,393	310,000	66,606	27.4	2.6	6,273	1.8	5,500	(773)	(12.3)
Sub-total	1,145,882	1,245,000	99,117	8.6	1.0	11,382	1.0	12,000	617	5.4
<b>Civil Engineering</b>										
Domestic	321,005	310,000	(11,005)	(3.4)	3.6	11,419	3.5	11,000	(419)	(3.7)
Overseas	54,186	60,000	5,813	10.7	(6.7)	(3,615)	(1.7)	(1,000)	2,615	-
Sub-total	375,191	370,000	(5,191)	(1.4)	2.1	7,803	2.7	10,000	2,196	28.1
<b>Construction Total</b>										
Domestic	1,223,494	1,245,000	21,505	1.8	1.4	16,529	1.4	17,500	970	5.9
Overseas	297,579	370,000	72,420	24.3	0.9	2,657	1.2	4,500	1,842	69.3
Sub-total	1,521,074	1,615,000	93,925	6.2	1.3	19,186	1.4	22,000	2,813	14.7
<b>Real Estate Business and Other</b>										
Real Estate Business	51,668	-	-	-	21.7	11,222	-	-	-	-
Other	40,014	-	-	-	4.0	1,582	-	-	-	-
Sub-total	91,682	85,000	(6,682)	(7.3)	14.0	12,804	15.3	13,000	195	1.5
<b>Total</b>	<b>1,612,756</b>	<b>1,700,000</b>	<b>87,243</b>	<b>5.4</b>	<b>2.0</b>	<b>31,991</b>	<b>2.1</b>	<b>35,000</b>	<b>3,008</b>	<b>9.4</b>

Note: Full year forecasts for FY2014 were not revised from the ones announced on May 13, 2014.

Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## 6. Non-consolidated forecasts for net sales and gross profit for FY2014

(in comparison with FY2013 results)

(Unit: million yen)

	Net Sales				Gross Profit					
	FY2013 Full Year	FY2014 Full Year	Variance	Variance rate (%)	FY2013 Full Year	FY2014 Full Year	Variance	Variance rate (%)	Variance	Variance rate (%)
	Result April 1, 2013 March 31, 2014 (A)	Forecast April 1, 2014 March 31, 2015 (B)			Result April 1, 2013 March 31, 2014 (C)	Forecast April 1, 2014 March 31, 2015 (D)				
<b>Building Construction</b>					% Gross Margin		% Gross Margin			
Domestic	874,821	900,000	25,178	2.9	4.3	37,792	4.4	40,000	2,207	5.8
Overseas	40,886	30,000	(10,886)	(26.6)	3.8	1,543	6.7	2,000	456	29.6
Sub-total	915,707	930,000	14,292	1.6	4.3	39,335	4.5	42,000	2,664	6.8
<b>Civil Engineering</b>										
Domestic	245,938	230,000	(15,938)	(6.5)	7.8	19,163	9.1	21,000	1,836	9.6
Overseas	24,434	30,000	5,565	22.8	(9.8)	(2,401)	3.3	1,000	3,401	-
Sub-total	270,373	260,000	(10,373)	(3.8)	6.2	16,761	8.5	22,000	5,238	31.3
<b>Construction Total</b>										
Domestic	1,120,760	1,130,000	9,239	0.8	5.1	56,955	5.4	61,000	4,044	7.1
Overseas	65,321	60,000	(5,321)	(8.1)	(1.3)	(858)	5.0	3,000	3,858	-
Sub-total	1,186,081	1,190,000	3,918	0.3	4.7	56,097	5.4	64,000	7,902	14.1
<b>Real Estate Business and Other</b>										
Real Estate Business	22,595	20,000	(2,595)	(11.5)	21.2	4,794	25.0	5,000	205	4.3
Sub-total	22,595	20,000	(2,595)	(11.5)	5.0	60,892	5.7	69,000	8,107	13.3
<b>Total</b>	<b>1,208,677</b>	<b>1,210,000</b>	<b>1,322</b>	<b>0.1</b>						

Note: Full year forecasts for FY2014 were not revised from the ones announced on May 13, 2014.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual results may vary from the forecasts.

## Non-consolidated orders received, net sales and carried-forward

(For reference purpose only)

### 1. Breakdown of non-consolidated orders received

(Unit: million yen)

	1Q/FY2013 April 1, 2013 - June 30, 2013		1Q/FY2014 April 1, 2014 - June 30, 2014		Variance		Previous FY Results April 1, 2013 - March 31, 2014	
		%		%		% variance		%
<b>Building Construction</b>								
Domestic Public	14,520	6.2	19,527	6.1	5,007	34.5	72,920	5.9
Domestic Private	161,714	68.5	171,328	53.0	9,614	5.9	776,982	63.3
Domestic total	176,235	74.7	190,856	59.1	14,621	8.3	849,903	69.2
Overseas total	2,684	1.1	1,057	0.3	(1,627)	(60.6)	85,130	6.9
Sub-total	178,919	75.8	191,913	59.4	12,994	7.3	935,034	76.1
<b>Civil Engineering</b>								
Domestic Public	26,381	11.2	101,767	31.5	75,385	285.7	176,309	14.4
Domestic Private	19,122	8.1	24,691	7.6	5,569	29.1	76,745	6.3
Domestic total	45,503	19.3	126,458	39.1	80,954	177.9	253,055	20.7
Overseas total	7,578	3.2	1,146	0.4	(6,431)	(84.9)	21,365	1.7
Sub-total	53,082	22.5	127,605	39.5	74,522	140.4	274,420	22.4
<b>Construction Total</b>								
Domestic Public	40,902	17.4	121,294	37.6	80,392	196.5	249,230	20.3
Domestic Private	180,836	76.6	196,020	60.6	15,183	8.4	853,728	69.6
Domestic total	221,739	94.0	317,315	98.2	95,576	43.1	1,102,958	89.9
Overseas total	10,263	4.3	2,204	0.7	(8,059)	(78.5)	106,496	8.6
Sub-total	232,002	98.3	319,519	98.9	87,516	37.7	1,209,454	98.5
Real Estate Business and Other	3,967	1.7	3,691	1.1	(276)	(7.0)	17,927	1.5
<b>Total</b>	<b>235,970</b>	<b>100</b>	<b>323,211</b>	<b>100</b>	<b>87,240</b>	<b>37.0</b>	<b>1,227,382</b>	<b>100</b>

### 2. Breakdown of non-consolidated net sales

(Unit: million yen)

	1Q/FY2013 April 1, 2013 - June 30, 2013		1Q/FY2014 April 1, 2014 - June 30, 2014		Variance		Previous FY Results April 1, 2013 - March 31, 2014	
		%		%		% variance		%
<b>Building Construction</b>								
Domestic Public	13,747	5.6	17,650	6.3	3,902	28.4	65,118	5.4
Domestic Private	158,004	63.9	196,286	70.2	38,282	24.2	809,703	67.0
Domestic total	171,752	69.5	213,937	76.5	42,185	24.6	874,821	72.4
Overseas total	10,478	4.2	6,616	2.4	(3,862)	(36.9)	40,886	3.4
Sub-total	182,230	73.7	220,553	78.9	38,322	21.0	915,707	75.8
<b>Civil Engineering</b>								
Domestic Public	33,298	13.5	31,863	11.4	(1,434)	(4.3)	156,578	12.9
Domestic Private	21,531	8.7	17,391	6.2	(4,140)	(19.2)	89,360	7.4
Domestic total	54,829	22.2	49,254	17.6	(5,574)	(10.2)	245,938	20.3
Overseas total	6,132	2.5	6,097	2.2	(34)	(0.6)	24,434	2.0
Sub-total	60,961	24.7	55,352	19.8	(5,609)	(9.2)	270,373	22.3
<b>Construction Total</b>								
Domestic Public	47,045	19.1	49,514	17.7	2,468	5.2	221,696	18.3
Domestic Private	179,535	72.6	213,677	76.4	34,142	19.0	899,063	74.4
Domestic total	226,581	91.7	263,191	94.1	36,610	16.2	1,120,760	92.7
Overseas total	16,610	6.7	12,714	4.6	(3,896)	(23.5)	65,321	5.4
Sub-total	243,192	98.4	275,906	98.7	32,713	13.5	1,186,081	98.1
Real Estate Business and Other	4,058	1.6	3,691	1.3	(367)	(9.0)	22,595	1.9
<b>Total</b>	<b>247,250</b>	<b>100</b>	<b>279,597</b>	<b>100</b>	<b>32,346</b>	<b>13.1</b>	<b>1,208,677</b>	<b>100</b>

3. Breakdown of non-consolidated amounts carried-forward

(Unit: million yen)

	At June 30, 2013		At June 30, 2014		Variance		At the end of Previous FY (March 31, 2014)	
		%		%		% variance		%
<b>Building Construction</b>								
Domestic Public	110,743	7.7	119,650	8.2	8,906	8.0	117,773	8.0
Domestic Private	902,443	63.0	841,055	58.0	(61,388)	(6.8)	866,013	59.2
Domestic total	1,013,187	70.7	960,705	66.2	(52,481)	(5.2)	983,786	67.2
Overseas total	55,202	3.9	44,399	3.1	(10,802)	(19.6)	107,240	7.4
Sub-total	1,068,389	74.6	1,005,105	69.3	(63,283)	(5.9)	1,091,026	74.6
<b>Civil Engineering</b>								
Domestic Public	179,852	12.6	276,403	19.1	96,551	53.7	206,500	14.1
Domestic Private	98,074	6.8	95,168	6.6	(2,905)	(3.0)	87,868	6.0
Domestic total	277,927	19.4	371,572	25.7	93,645	33.7	294,368	20.1
Overseas total	82,384	5.7	72,917	5.0	(9,466)	(11.5)	77,868	5.3
Sub-total	360,311	25.1	444,490	30.7	84,178	23.4	372,237	25.4
<b>Construction Total</b>								
Domestic Public	290,596	20.3	396,054	27.3	105,458	36.3	324,273	22.1
Domestic Private	1,000,518	69.8	936,224	64.6	(64,293)	(6.4)	953,881	65.2
Domestic total	1,291,114	90.1	1,332,278	91.9	41,164	3.2	1,278,155	87.3
Overseas total	137,586	9.6	117,317	8.1	(20,269)	(14.7)	185,108	12.7
Sub-total	1,428,701	99.7	1,449,596	100	20,894	1.5	1,463,264	100
Real Estate Business and Other	4,577	0.3	-	-	(4,577)	(100.0)	-	-
<b>Total</b>	<b>1,433,279</b>	<b>100</b>	<b>1,449,596</b>	<b>100</b>	<b>16,317</b>	<b>1.1</b>	<b>1,463,264</b>	<b>100</b>

Note: In overseas building construction segment, the Company transferred a part of projects received in FY2013 to an overseas subsidiary in 1Q of FY2014 (Transferred amounts: 57,281 million yen). The carried-forward amounts at the end of 1Q of FY2014 shall be 101,681 million, after adding orders received in 1Q of FY2014 (1,057 million yen) into the carried-forward amounts at the end of FY2013 (107,240 million yen) and deducting net sales in 1Q of FY2014 (6,616 million yen). However the carried-forward amounts at the end of 1Q of FY2014 were 44,399 million yen, because the transfer was the intra-group transaction and 57,281 million yen was directly deducted from 101,681 million yen.